

MANDATORY DISCLOSURE

Submitted To



AICTE

**All India Council for Technical Education
New Delhi**



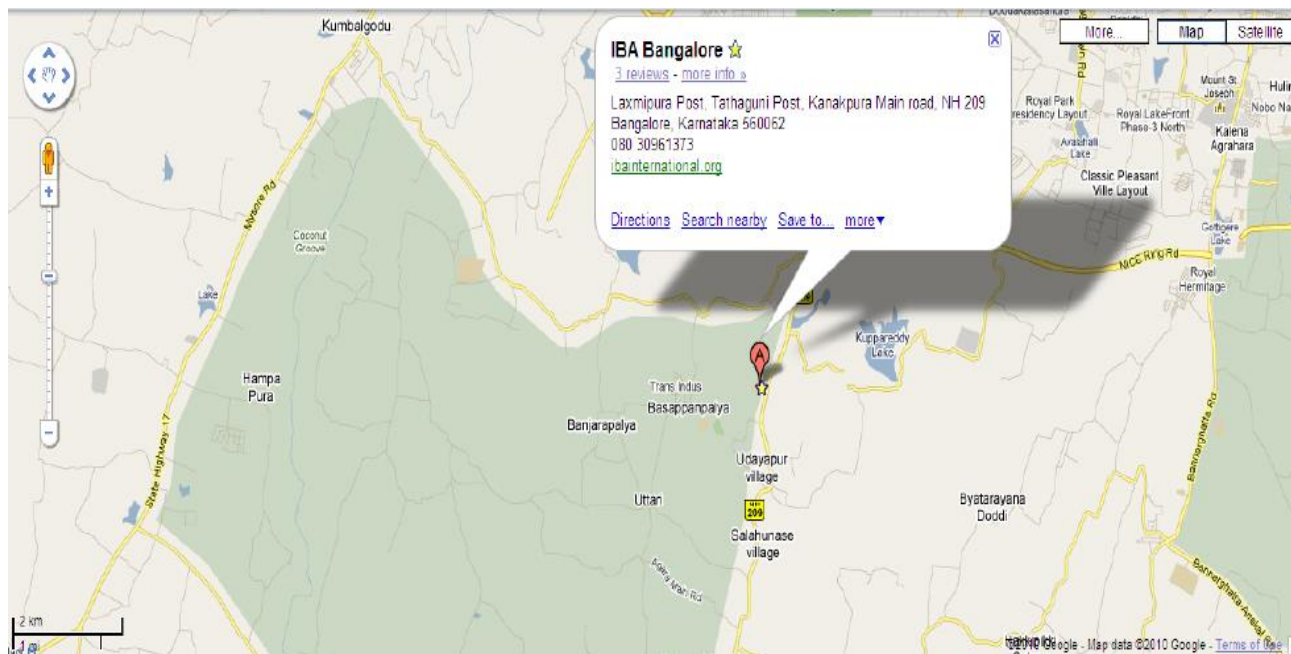
INDUS BUSINESS ACADEMY

Bangalore-560062

Mandatory Disclosure

1. Name and Address of the Institution

Name	Indus Business Academy
AICTE File No.	SWRO-2010-1-3099321
Extension of Approval	10 th April, 2019
Address of the Institution	Survey No. 164, Lakshmipura, Thataguni Post, Kanakpura Main Road
City & Pincode	Bangalore – 560062
State	Karnataka
Phone number with STD code	+91- 80-26083700 (30 Lines)
Fax number with STD code	+91- 80-26083708/717
Email	admissions@iba.ac.in
Website	www.iba.ac.in



2. Name and address of the Trust/ Society/ Company and the Trustees

Name	Arihant Education & Research Foundation
Type of the organization	Trust
Address of the organization	133,1st Floor, Hargovind Enclave, Delhi -110092
Registered with	Office of Sub-Registrar, Asif Ali Road, New Delhi -110002
Registration date	22nd September, 2004






3. Name and Address of the Vice Chancellor/Principal/Director

Name	Dr. Subhash Sharma
Designation	Director
Phone number with STD code	+91- 80-26083750
FAX number with STD code	+91- 80-26083717
Email	ss@iba.ac.in

4. Name of the affiliating University: Not Applicable

5. Governance

5.1 Governing Council

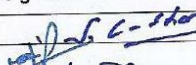
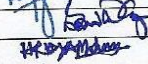
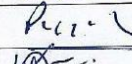
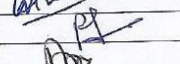
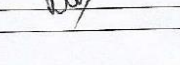

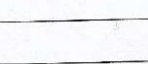
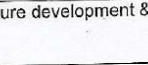
MEMBERS OF GOVERNING COUNCIL – IBA BANGALORE			
	Shri Ashok Kumar Advisor, Adani Power, Mundra		Shri Hriday Mohan Jain Chairman, H.M. Foundation Ex-Chairman, Samrat Ashok Technologies Institute
	Shri Manish Jain CEO, Indus Business Academy Director, MUHEPL, New Delhi		Shri Narendra Nahata Hon'ble Minister(Ex), Govt of Madhya Pradesh
	Shri Pawan Kumar Ex- CEO, Sahara Next Ex- President, TATA- IBM Ex-Chairman, vMoksha Technologies		Shri P. Thiruvengadam Senior Director, Deloitte Touche Tohmatsu India Pvt. Ltd.
	Shri Vinod Kumar Director, Sri Sri Rural Development programme, The Art of Living Director, Corporate Workshops		Shri Vijay A G Head – HR Process Excellence, Alghanim Industries

• Minutes of last Governing Council meeting:

Minutes of Meeting



Meeting Date and Time	January 5, 2019, 1100 – 1300 hours	Meeting Location	CEO's Office
Meeting Organizer	CEO's Office	Meeting Chair	Dr Subhash Sharma
Minutes Drafted Date	January 12, 2019	Meeting Title	Annual Governing Council Meeting

Attendees	Signature
Dr. Subhash Sharma - Director, Indus Business Academy	
Dr. Manish Jain, Founder and CEO, Indus Business Academy	
Dr. Subhendu Dey, Program Director, Indus Business Academy	
Mr. Hriday Mohan Jain, Chairman - HM Foundation	
Shri Pawan Kumar – Member, Governing council	
Mr. Vinod Kumar – Art of Living	
Mr. P Thiruvengadam, Sr. Director, Deloitte Touche Tahmatsu India Pvt. Ltd.	
Mr. Thotathari Raman – Consultant, Ex- Consulting Editor – Business India	

Leave of Absence

1. Mr. Ashok Kumar, Advisor Adani Power

Agenda

Update of last year development	Look at Institutes new infrastructure development & requirements
Allocate rough budget for upgrading existing infrastructure	look at NBA accreditation more closely and plan on next step
Review on Academic Functions	

The council expressed its deepest condolence on the sad demise of Chairman Shri. BML Jain, an inspiration and guiding source for all faculty, staff and students. The council unanimously appointed Dr Subhash Sharma, Director, IBA as the new Chairman of the Governing Council of IBA.

The council also welcomed the newly joined Program Director, Dr Subhendu Dey and wished him all the luck for his assignment and assured support.

Summary of the discussion

No	Items Discussed
	GC members were briefed by CEO about all the activities of the school during the review period AY 2017-18.
1	The council was apprised about the creation of a separate wing with multiple rooms for interacting with corporate recruiters/visitors. Other infrastructural issues were also addressed.
	The council discussed on getting accredited by another international accrediting body.
2	The council was briefed on all the measures regarding maintaining quality for the continuance of IACBE accreditation.
3	The council was apprised of the final stages of SAR and the aim of submitting the SAR by February 2019.
4	The members finalized on the new Scholarships to be awarded from the 2019-21 batch onwards.
5	The members discussed on the annual budget of the school.
6	The council appreciated the increase in the research activities and expected the good work to continue and asked the Director and the Program Director to strengthen the research activities of the school.



Minutes of Meeting



7	The council was apprised about the collaboration with NHRD for student development programs and for a wider industry engagement.
8	The council appreciated the student's involvement in external events, industry events and winning accolades.
9	The council applauded the achievements of Nivedita Joshi and Aamir Haroon (of 2017-19 batch) for being the winners of CRANIUM 2018 held at Russia on October 31, 2018.

Meeting Conclusion

The meeting concluded with the CEO thanking the Council for its deliberations and recommendations.









Minutes of Meeting

Action Items			
No	Action Item	Owner	Due Date
1	Changes in curriculum to be informed to PGP Coordinator	Manish Jain	Immediate
2	Analysis of the viability of the MBA programme	Manish Jain	Within 3 months

5.2 Academic Advisory Council

- Faculty Body: All the faculty of IBA, Bangalore are the members of faculty body. They take all academic related decision in their respective areas.
- Advisory Board

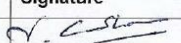
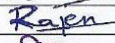


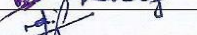

MEMBERS OF ACADEMIC ADVISORY COUNCIL – IBA BANGALORE			
	Dr. Subhash Sharma Director, Indus Business Academy Ph. D, (University of California (USC) LA, USA), PGDM (IIM Ahmedabad)		
	Shri A. Thothathri Raman Chairman, SEAA Trust, New Delhi		Dr. Rakesh Khurana Chairman, Knowledge Networks India Pvt. Ltd. Ex. Pro VC IGNOU
	Dr. Subhendu Dey Program Director, Indus Business Academy PhD (AMU), PGCPM (IIM Kozhikode)		Prof. Rajen K. Gupta Professor - MDI, Gurgaon
	Prof. Chandra Kant Professor, Indus Business Academy Member of BoA (Board of Advisors), Hexagon Global IT Services Pvt. Ltd. PGDM IIM(C), B. Tech IIT(K)		

- Minutes of last Academic Advisory Council meeting:

Minutes of Meeting



Meeting Date and Time	February 11, 2019, 1000 – 1300 hours	Meeting Location	CEO's Office
Meeting Organizer	Manish Jain, CEO	Meeting Chair	Dr. Subhash Sharma
Minutes Drafted Date	February 20, 2019	Meeting Title	Annual Academic Advisory Council Meeting

Attendees	Signature
Dr. Subhash Sharma - Director, Indus Business Academy, and Chairman AAC	
Dr. Rajen K. Gupta, Professor, MDI Gurgaon, and Member AAC	
Mr. A. Thothathri Raman, Chairman, SEAA Trust, New Delhi, and Member AAC	
Prof. Chandra Kant, Professor, Indus Business Academy; Member of BoA (Board of Advisors), Hexagon Global IT Services Pvt. Ltd., and Member AAC	
Dr. Subhendu Dey, Program Director, Indus Business Academy, and Member AAC	
Mr. Manish Jain, Founder and CEO, Indus Business Academy, and Observer AAC	

Leave of Absence
1. Dr. Rakesh Khurana, Chairman, Knowledge Networks India Pvt Ltd, Ex. Pro VC IGNOU, and Member AAC

Agenda	
Student induction in current year	Review of changes in Management Education
Review of changes in hiring patterns and placement process	Review of faculty profiles, roles and Training
Review of Student Evaluation Process	Review of teaching methodologies
Review of Infrastructure and Facilities	

Summary of the discussion	
No	Items Discussed
1	The intake of students was discussed. The council expressed satisfaction with the numbers and the Orientation and Induction process. The council noted that there was adequate spread of students from various geographies and backgrounds.
1.2	The council recommended that mentor allocation be looked at more closely to get adequate segmentation spread of students to each mentor. However, it raised a point that possibly finance faculty should get more Commerce students, so that more meaningful interaction takes place.
2	The changes in management education across India and the world were discussed. It was felt that social media marketing in rural markets and segments may play an important role for companies.
3	A review of the placement process was performed and feedback from the recruiters was discussed. The council expressed satisfaction with the placement process. However, it noted that the number of attempts per student should be reduced and emphasises early preparation for placement, possibly as soon as the students return from CIP.
4	The following suggestions were made about the academic curriculum and pedagogy.
4.1	The council suggested that the MBA programme be discontinued, as the curriculum is not in line with industry requirements and there is no flexibility to introduce new topics. The CEO promised to look into this matter.
4.2	With the increase in globalisation, the council recommended that courses in International Business Law, World trade and Intellectual Property Rights should be examined and possibly introduced.
4.3	The council recommended that apart from Marketing Analytics and Operations Analytics, HR Analytics should also be introduced.
6	The council expressed satisfaction with the facilities provided to the students and the faculty.
7	The council expressed satisfaction on mix of teaching methods including simulation and case studies, as well as the number of guest lectures by industry practitioners.



Minutes of Meeting



7.1	The council recommended that LMS be used more extensively. It appreciated the growing number of courses moved to Moodle.
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Meeting Conclusion

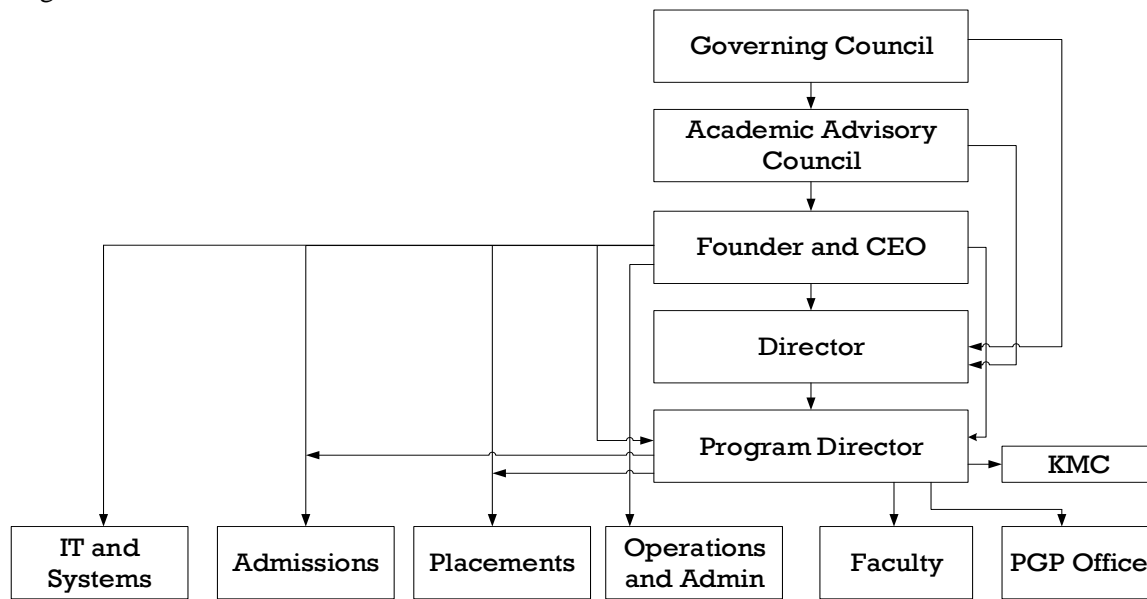
The meeting concluded with the CEO thanking the Council for its deliberations and recommendations.

Action Items

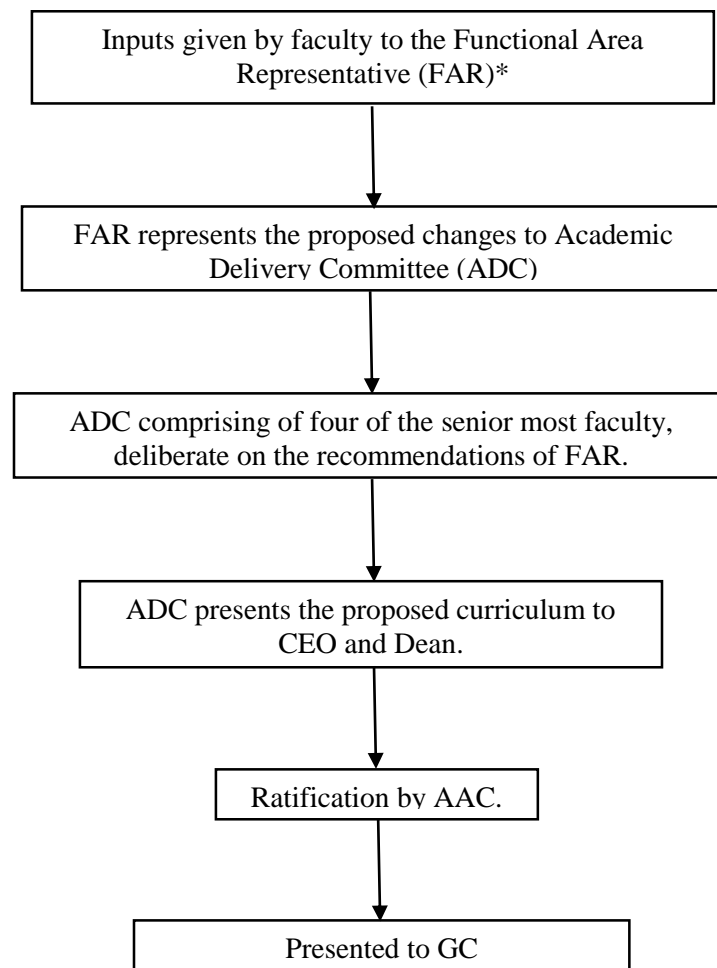
No	Action Item	Owner	Due Date
1	Changes in curriculum to be informed to PGP Coordinator	Manish Jain	Immediate
2	Analysis of the viability of the MBA programme	Manish Jain	Within 3 months



5.3 Organizational Chart:



5.4 Nature and Extent of involvement of Faculty and students in academic affairs/improvements:



5.5 Student feedback on Institutional Governance/faculty performance: Yes

5.6 Grievance redressal mechanism for faculty, staff and students: Yes

5.7 Establishment of Anti Ragging Committee: Yes

 <p>Best Education Brand Award -2018 by Economic Times</p> <p>Approved by AICTE, Ministry of HRD, Govt. of India</p>	 <p>CHEA International Quality Group</p>	 <p>INTERNATIONAL ACCREDITATION IACBE Accredited Recognized by, CHEA (USA)</p> <p>www.iba.ac.in</p>	 <p>indus business academy</p> <p>Arihant Education & Research Foundation</p> <p>IBA Campus, Survey No.164, Laxmipura, Thataguni Post, Kanakapura Main Road, Bengaluru 560 062, INDIA Board Line: +91 80 2608 3700 Facsimile: +91 80 2608 3717</p>
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Indus Business Academy, Bangalore

Anti- Ragging Committee (AY 2019-20)

Contact Details of Members

Sl. No.	Name	Designation	Contact Number	Email ID
1	Dr. Subhash Sharma	Director and Dean	9845061537	ss@iba.ac.in
2	Dr. Subhendu Dey	Programme Director	7278003671	subhendu.d@iba.ac.in
3	Prof. Suresh Chandra	Associate Professor	9448111711	suresh.vc@iba.ac.in
4	Dr. Vaishali Agarwal	Associate Professor	9310107892	vaishali.ag@iba.ac.in
5	Mr. Rajkumar	Warden	9916048600	raj@iba.ac.in
6	Mr. V. Ramamoorthy	Operations – Head	9342410270	operations@iba.ac.in
7	Mr. Dinesh Agarwal	Parent Representative	9538131072	dinesh@thecorpattire.com
8	Mr. S. Nanda Kumar	Journalist (Deccan Herald)	9008822990	mayanandu@gmail.com
9	Mr. Govindarjau	Sub Inspector of Police, Kaggalipura	9480945555	
10	Mr. Ujjawal Chugh	1st Year Student	8955493848	fpb1820.039.ujjawal.chugh@gmail.com
11	Ms. Arushi Sachdeva	1st Year Student	9810647218	fpb1921.118.arushi.sachdeva@gmail.com



Mr. Rajkumar
Warden & Member ARC



Dr. Subhendu Dey
Programme Director & Member ARC



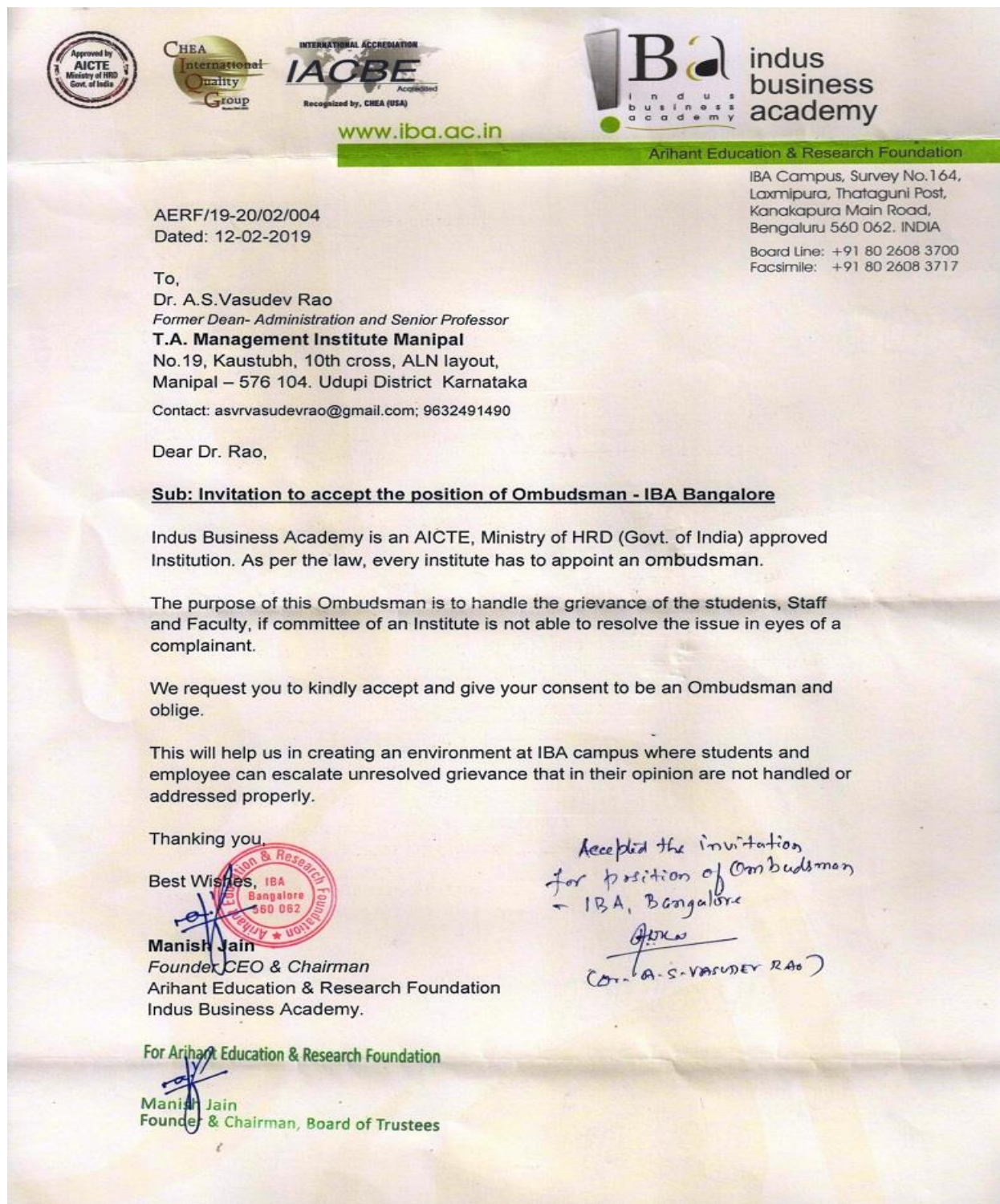
For Indus Business Academy
Dr. Subhash Sharma
Director & Chairman ARC
Director & Member- Academic Advisory Council

For Arihant Education & Research Foundation
Indus Business Academy







Manish Jain
Founder & Chairman, Board of Trustees

- 5.8 Establishment of Online Grievance Redressal Mechanism: Yes
(<http://iba.edugrievance.com/>)
- 5.9 Establishment of Grievance Redressal Committee in the Institute and Appointment of OMBUDSMAN by the University: Yes



5.10 Establishment of Internal Complaint Committee (ICC): Yes

  	 <p>indus business academy</p>																																													
<p>www.iba.ac.in</p>	<p>Arihant Education & Research Foundation</p>																																													
<p>19-02-2019</p>	<p>IBA Campus, Survey No.164, Laxmipura, Thataguni Post, Kanakapura Main Road, Bengaluru 560 062. INDIA</p> <p>Board Line: +91 80 2608 3700 Facsimile: +91 80 2608 3717</p>																																													
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<p>Dr. Subhendu Dey Programme Director</p> <p>Dr.Subhendu Dey Programme Director</p>	<p>Dr. Subhash Sharma Director & Dean Director (Academics)</p> <p>Dr. Manish Jain Chairman</p>																																													

5.11 Establishment of Committee for SC/ ST: Yes



Best Education
Brand Award
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indus business academy

Arihant Education & Research Foundation

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Bengaluru 560 062. INDIA

Board Line: +91 80 2608 3700
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February 15, 2019

SC/ST Committee (AY 2019-20)

Indus Business Academy in compliance with the AICTE guidelines has constituted SC/ST Committee to help the SC/ST categories integrate with other communities of the institute and to remove difficulties, which they may be experiencing

Contact Details of Members

S.no.	Name	Designation	Contact Number	Email ID
1	Dr. Manish Jain	Chairman	9741811100	mj@iba.ac.in
2	Dr. Subhendu Dey	Programme Director	7278003671	subhendu.d@iba.ac.in
3	Prof. Smita M Gaikwad	Assistant Professor	8861115612	smita.mg@iba.ac.in
4	Mr. Santanu Saha	Faculty Incharge – Admissions	9831080434	Santanu.s@iba.ac.in
5	Ms. Richa Sarna	Faculty Incharge – Placements	9343518946	richa@iba.ac.in

For Arihant Education & Research Foundation
Indus Business Academy



Dr. Subhendu Dey
Programme Director

For Indus Business Academy




Dr. Subhash Sharma
Director & Member, Academic Advisory Council
Director & Dean

For Arihant Education & Research Foundation
Indus Business Academy




Dr. Manish Jain
Chairman

5.12 Internal Quality Assurance Cell: Yes




Best Education
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Economic Times

Approved by AICTE, Ministry of HRD, Govt. of India




CHEA
International
Quality
Group

INTERNATIONAL ACCREDITATION



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indus
business
academy

Arihant Education & Research Foundation

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Board Line: +91 80 2608 3700
Facsimile: +91 80 2608 3717

February 25, 2019


Internal Quality Assurance Cell (IQAC)

Academic audits are conducted by the Internal Quality Assurance Cell (IQAC) to monitor and evaluate the teaching learning process. Audits are conducted for teaching process, and classroom and non-classroom activities.

The quality policy and program shall be implemented through the following IQAC Committee Members (2019-20):

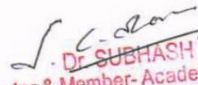
- Dr Manish Jain, Chairman IQAC, and Founder and Chairman IBA
- Dr Subhash Sharma, Vice Chairman IQAC, and Director IBA
- Dr Subhendu Dey, Member IQAC, and Program Director IBA
- Prof Chandrakant, Member IQAC, Member AAC IBA, and Faculty IBA
- Prof V Suresh Chandra, Member IQAC, and Faculty IBA
- Mr V Ramamoothy, Member IQAC, and Manager Operations IBA

For Arihant Education & Research Foundation
Indus Business Academy




Dr. Subhendu Dey
Programme Director

For Indus Business Academy



Dr. Subhash Sharma
Director & Member-Academic Advisory Committee
Director & Dean

For Arihant Education & Research Foundation
Indus Business Academy



Dr. Manish Jain
Chairman

6. Programmes

6.1 Name of Programmes approved by AICTE: PGDM (Dual Specialisation)
 1st year of Approval: File No. SWRO-2010-1-3099321, Dated: 14th July, 2010
 Last extension of Approval: 10th April, 2019

6.2 Name of Programmes accredited by AICTE: PGDM (Dual Specialisation)

6.3 Status of Accreditation of the Courses:

- Accredited by NBA: <http://iba.ac.in/about-iba/nba-accreditation/>
- Internationally Accredited by IACBE: <http://iba.ac.in/about-iba/international-accreditation/>

6.4 Programme details:

	2017		2018		2019	
Course	Sanctioned Intake	Actual Admissions	Sanctioned Intake	Actual Admissions	Sanctioned Intake	Actual Admissions
PGDM (Full Time)	180	170	180	162	180	178

- The highest score in the entrance examination of the selected student has gone up from 97.03 percentile in PGDM 2017-19 to 98.07 percentile in PGDM 2019-21 batch.
- Fee:

PARTICULARS		In Rs.
Admission Processing Charges (Non-Refundable)		40,000/-
Security Deposit - Academics (Refundable after completion of the Course)		10,000/-
TUITION FEES		
1st Year	First Installment (As mentioned in Admission Letter & Inclusive of Admission Processing Charges)	1,39,000/-
	Second Installment (by 23rd September, 2020)	1,46,000/-
	Third Installment (by 11th December, 2020)	1,46,000/-
2nd Year	Fourth Installment (by 5th April, 2021)	1,31,000/-
	Fifth Installment (by 5th August, 2021)	1,31,000/-
	Sixth Installment (by 2nd December, 2021)	1,31,000/-
Total (for 2 years)		8,24,000/-

Contd....

RESIDENTIAL (HOSTEL & MESS) CHARGES**

In Rs.

Annual Residential Registration Charges (Non-Refundable)

6,000/-

Security Deposit - Residential (Refundable after completion of the Course)

9,000/-

Categories of Rooms Available	1 st Academic Year (At the time of Admission) (in Rs.)	2 nd Academic Year (by 5th April, 2021) (in Rs.)	Total Residential Charges for 2 yrs. (in Rs.)
Triple - Boys Hostel only	99,000/-	99,000/-	1,98,000/-
Double - Girls & Boys Hostel	1,08,000/-	1,08,000/-	2,16,000/-
Double (with attached toilet) - Girls & Boys Hostel	1,17,000/-	1,17,000/-	2,34,000/-
Single - Girls & Boys Hostel	1,26,000/-	1,26,000/-	2,52,000/-
Single (with attached toilet) - Girls Hostel only	1,44,000/-	1,44,000/-	2,88,000/-

- Placement Facilities:

Advanced Placement and Training Programme

Getting a job in today's highly competitive market is a baffling experience, and IBA's outstanding career resources are an important part of the management learning provided. At IBA placements is not a seasonal task but instead a process that is initiated right from the day when students join for the course by means of **Advanced Placement & Training Programme (APTP)**. An exclusive **Institute Industry Interface (I3) Committee** has been developed to serve this purpose which comprises of select students along with the Placement Officers. The APTP includes:

○ Interfacing

The **I3 Committee** serves as an interface between students and business leaders by organizing a wide range of events like Workshops, Seminars and Guest Lectures. In such events the students can meet and talk with experts from various fields like Banking, Consulting, Technology, Investment management and other fields.

○ Mentoring & Career Counselling

For the two years of academic rigours every student is assigned a Mentor faculty. Ideally, every faculty at IBA mentors 10-12 students of every batch for projects, presentations, internships, career counselling etc. Offering personal support systems, they work directly with the students keeping their interests and goals in mind.

○ Grooming

In its final leg, the programme aims at focused preparation for Aptitude Tests, mock Group Discussions and Mock Interviews to enable students gain confidence, diminish nervousness, hone their responses and think on their feet. It also aims at grooming them in least thought of but significant areas like Corporate & E-mail etiquette.

Final Placements

IBA follows a multi-pronged strategy offering multiple avenues for placements of its students. At IBA, placement is an activity, which commences from the very first day. On our part, an established placement office with a dedicated team of placement officers constantly promote our students among premier organizations such as transnational companies, management consulting companies, software firms, banks, merchant bankers and so on.

In this regard, our MDP and consulting division, through which we provide education and management consulting to companies; also helps us in building awareness about our PGDM course among our client organizations and corporate executives.

Regular guest lectures on specific functional topic areas by industry leaders whilst enhancing the learning process also offer an opportunity for interaction between students and key decision makers in organizations leading to possible future placement.

Placement Process

- Students get the intimation about placement opportunities from the institute's I3 committee (Industry Institute Interface) via intranet or internet emails.
- Interested students convey their choice either through mail or prescribed process within the specified time limit.
- The students are communicated about the recruitment process dates once the Placement team gets a communication from the organization.

The entire placement Process is mostly conducted in the campus but in some cases students visit the recruiter's premises for the process. The recruitment process generally includes Pre placement talk followed by process like Aptitude test, Group Discussion, Personal Interview depending on respective company policy & selection criteria. While students can appear for multiple interviews, they are bound to accept the first offer made to them. Recruited students can join their employers after their final examinations which are concluded in the month of March or April as per the Academic Calendar.

6.5 Collaboration with Foreign University(s):

IBA has signed MoUs with the following universities for Faculty and Student Exchange Program:

- Zurich University of Applied Sciences, Switzerland on February 04, 2019
 - Gertrudstrasse 15
8401 Winterthur, Switzerland
<https://www.zhaw.ch/en/university/>
- Universitas Dhyana Pura, Bali, Indonesia on February 06, 2019
 - Jln Raya Padangluwih, Dalung, Kuta Utara, Bali, Indonesia
<https://undhirabali.ac.id/>

IBA has signed a research MoU with The International Association of Human Values of AOL International, and Department of Business Strategy and Innovation, Griffith University, Australia for undertaking joint research activities based on the needs of various socio-economic and developmental projects on January 16, 2019.

IBA has signed a MoU with Zurich University, Switzerland which encompasses, among other things, organization of joint research projects.

IBA has signed a MoU with Universitas Dhyana Pura, Bali, Indonesia to facilitate exchange of academic information and publications between the two institutions, and undertake joint research activities.

7. Faculty

7.1 Branch wise list of Permanent Faculty members:

Name of Faculty	Title & Designation	Area of Specialisation
Dr. Subhash Sharma	Director & Professor	General Management
Dr. Subhendu Dey	Program Director & Professor	Strategic Management, SCM & Sustainable Development
Dr. S. Ramesh	Professor	Finance
Prof. J B Shetty	Professor	Sales, Marketing & Retail
Dr. Nandeesh V Hiremath	Professor	HRM, General Management, Entrepreneurship Development & Intellectual Property Rights (IPRs)
Dr A V Ramana Acharyulu	Professor	Strategy, Operations & Supply Chain, Marketing
Dr Suranjan Bhattacharyay	Asso. Professor	Finance
Dr Bijay Krishna Bhattacharya	Asso. Professor	Banking & Finance
Dr. Vaishali Agarwal	Asso. Professor	Consumer Behaviour, Marketing Communication & Distribution Management
Prof. V. Suresh Chandra	Asso. Professor	Operations Management, Quantitative Techniques
Prof. Chandra Kant	Asst. Professor	Life Skills, Information Technology & Strategy
Dr. Smita Gupta	Asst. Professor	Entrepreneurship & Human Resource Management
Dr. Manish Jain	Asst. Professor	Finance
Prof. Prashant Kulkarni	Asst. Professor	Economics & Finance
Prof. M S Pratibha Raj	Asst. Professor	Finance, Accounts and Taxation
Prof. Narendra Babu	Asst. Professor	Marketing
Prof. Nagendra Hegde	Asst. Professor	Marketing
Prof. Smita M Gaikwad	Asst. Professor	Marketing , Branding, Advertismnt Mgmt

Prof. B M Gourish	Asst. Professor	Human Resource Management & Employee Relations
Prof. Richa Sarna	Asst. Professor	General Management
Prof. Santanu Sen	Asst. Professor	General Management
Prof. Bhavya Kalra	Asst. Professor	General Management
Prof. Anuj Shrivastava	Asst. Professor	General Management

7.2 Permanent Faculty : Student Ratio:

Academic Year	No. of Students			No. of Faculty	Faculty Student Ratio
	1 st Year	2 nd Year	Total		
2016-17	179	106	285	24	1 : 11.87
2017-18	178	124	302	27	1 : 11.18
2018-19	170	146	316	25	1 : 12.64
2019-20	178	154	332	25	1 : 13.28

7.3 Number of Faculty employed and left during the last three years:

Faculty employed during last 3 years

S. No.	Name of Faculty	Designation
1	Dr. Subhendu Dey	Professor
2	Dr. A V Ramana Acharyulu	Professor
3	Dr. Geetha M Rajaram	Professor
4	Dr. Suranjan Bhattacharyay	Asso. Professor
5	Dr. Vaishali Agarwal	Asso. Professor
6	Dr. Bijay Krishna Bhattacharya	Asso. Professor
7	Dr. Vasantha C. Kumar	Asst. Professor
8	Prof. M.S Pratibha Raj	Asst. Professor
9	Prof. Santanu Saha	Asst. Professor
10	Dr. Smita Gupta	Asst. Professor

Faculty left during last 3 years

S. No.	Name of Faculty	Designation
1	Dr. C Vasanthakumar	Asst. Professor
2	Dr. Geetha M Rajaram	Professor
3	Prof. Shikha Jain	Asst. Professor
4	Prof. Monika Anand	Asst. Professor
5	Prof. Anirban Banerjee	Asst. Professor

8. Profile of the Director:

- Name: Dr. Subhash Sharma
- Unique ID: M 006

- Education Qualifications:
 - Ph.D. (University of Southern California, USA)
 - PGDM (Indian Institute of Management, Ahmedabad)
 - M.Sc. in Mathematics (Kanpur University)
 - B.Sc. (Kanpur University)
- Work Experience:
 - Indus Business Academy, Bangalore, Director & Dean, April 2010 onwards
 - Indian Business Academy, Bangalore, Dean, since, April 2006 to March, 2010
 - Indian Institute of Plantation Management (IIPM), Bangalore, Director, June 1993 to April 2006
 - Institute of Rural Management, Anand (IRMA), Professor, September 1990-June 1993
 - University of Southern California, Los Angeles, Part time Lecturer, August 1987-June 1990
 - Institute of Rural Management, Anand, Assistant Professor, 1980-1984. Associate Professor, 1984-86 & on leave for Ph.D. from 1987-1990
 - Gujarat University, B.K. School of Business Management, Ahmedabad, Teaching Associate with Lecturer Equivalence, 1978-1980
 - Bharat Heavy Electricals Ltd., Jhansi, Finance Executive, 1976-1978
- Courses Taught:
 - Management Perspectives – I
 - Management Perspectives – II
- Research Guidance (Until Dec. 2019):
 - No. of Papers published: **191**
 - Ph.D. Scholars: **15** (Degree awarded), **4** (Pursuing)
 - Published Books: **15**

9. Fee

9.1 Details of Fee and Time schedule of installments: Please refer the Fee structure in point 6.4

9.2 Fee waivers & Scholarships offered by the Institute and their respective criteria:

Scholarships for Meritorious Students (During Admission Phase of PGDM)
Students who meet below mentioned criteria (a student will be awarded the best option, if eligible for more than one Criteria)
‘Pandit Jawaharlal Nehru Memorial Scholarship’: Student/s having aggregate (all subjects) marks of 60% or above in Class X, XII and Graduation, would be awarded a Scholarship of Rs.40,000/-
‘Sardar Vallabhbhai Jhaverbhai Patel Memorial Scholarship’: Student/s having aggregate (all subjects) marks of 70% or above in Class X, XII and Graduation, would be awarded a Scholarship of Rs.50,000/-
‘Netaji Subhas Chandra Bose Memorial Scholarship’: Student/s having aggregate (all subjects) marks of 80% or above in Class X, XII and Graduation, would be awarded a Scholarship of Rs.60,000/-
‘Atal Bihari Vajpayee Memorial Scholarship’: Student/s having aggregate (all subjects) marks of 60% or above in Class X, XII, Graduation and having percentile/Composite Score as mentioned below in the Entrance Tests would be awarded Scholarships as stated below:

CAT 2019 / XAT 2020 / GMAT or GRE (after July, 2019)	MAT 2019 & 2020 / ATMA 2020	CMAT 2020	SCHOLARSHIP AMOUNT (Rs.)
85 percentile or above	Composite Score of 750 or above	95 percentile or above	1,00,000/-
80 to 84.99 percentile	Composite Score of 700 to 749	90 to 94.99 percentile	75,000/-
70 to 79.99 percentile	Composite Score of 650 to 699	80 to 89.99 percentile	60,000/-
60 to 69.99 percentile	Composite Score of 600 to 649	70 to 79.99 percentile	50,000/-
DETAILS OF FEE – WAIVER TO DESERVING STUDENTS (During 3rd Term of PGDM Programme)			
Name	Amount (Rs.)	No.	Criteria
1st Academic Year			
Mother Teresa Fee – Waiver	25,000/- to 35,000/-	10	Economically weak and Need based
2nd Academic Year			
Tirthankara Mahavira Swami Fee – Waiver	25,000/- to 35,000/-	10	Economically weak and Need based
Shri B.M.L Jain Memorial Special Scholarship FOR WARDS OF DEFENCE & CRPF PERSONNEL (During 2nd Year of PGDM Programme)			
Our Founder Chairman Late Shri B.M.L Jain had a special appreciation towards the sacrifice which our Defence and CRPF personnel make for our nation. To recognise their contribution, IBA offers 25% Fee waiver (only Academics in 2nd year of the course) to their wards.			
OBSM (During 2nd Year of PGDM Programme)			
Name	No.	Criteria	
OBSM (Overseas Business Studies Mission)	100	Top 100 performers in Academics at the end of 1st year at IBA are given an opportunity for International Study Programme (OBSM). During OBSM, students visits B-Schools and corporations in countries like Singapore, Malaysia, Dubai, etc.	
Details of Awards (During PGDM Programme)			
Name	Amount (Rs.)	No.	Criteria
Swami Vivekananda Memorial Award	12,000/-	1	Given to Topper in Academics in 1st Trimester
Dadabhai Naoroji Memorial Award	12,000/-	1	Given to 2nd Topper in Academics in 1st Trimester
Chhatrapati Shivaji Raje Bhosle Memorial Award	12,000/-	1	Given to Topper in Academics in 2nd Trimester
Mohandas Karamchand Gandhi Memorial Award	12,000/-	1	Given to 2nd Topper in Academics in 2nd Trimester
Dr. B.R Ambedkar Memorial Award	12,000/-	1	Given to Topper in Academics in 3rd Trimester
Shaheed Bhagat Singh Memorial Award	12,000/-	1	Given to 2nd Topper in Academics in 3rd Trimester
Dr. Sarvepalli Radhakrishnan Memorial Award	12,000/-	1	Given to Topper in Academics in 4th Trimester
Jayaprakash Narayan Memorial Award	12,000/-	1	Given to 2nd Topper in Academics in 4th Trimester
Maulana Abul Kalam Azad Memorial Award	12,000/-	1	Given to Topper in Academics in 5th Trimester
Rani Lakshmi Bai Memorial Award	12,000/-	1	Given to 2nd Topper in Academics in 5th Trimester
Rabindra Nath Tagore Memorial Award	12,000/-	1	Given to Topper in Academics in 6th Trimester

<i>Lala Lajpat Rai Memorial Award</i>	12,000/-	1	Given to 2nd Topper in Academics in 6th Trimester
Special Awards (Given on the Day of Convocation)			
Name	Amount (Rs.)	No.	Criteria
<i>Dr. Anil Agarwal Memorial Award</i>	51,000/-	1	Best IBA student (who excels in Academics, Discipline, Team Leadership & Extracurricular activities in all the 6 Trimesters of the course)
<i>Shri B.M.L Jain Memorial Award (Gold Medals)</i>	11,000/-	Max 5	This award is given to the students along with the Gold Medal who scores more than 8.7 CGPA at the completion of the PGDM Programme
<i>Sir Mokshagundam Visvesvaraya Memorial Award (Silver Medals)</i>	11,000/-	Max 5	This award is given to the students along with the Silver Medal who scores more than 8.3 CGPA at the completion of the PGDM Programme
Smt. Padma Devi Jain Memorial Award	10,000/-	1	This award is given to a student who consistently maintains excellent attendance from 1st Trimester to 6th Trimester
Smt. Gyanmati Devi Jain Memorial Scholarship	15,000/-	1	This Scholarship is given to a student who excels in different/unique areas like Research initiatives etc. (varies every year)
Shri Vishwa Prakash Gupta Memorial Award	7,000/-	2	This award is given to Best performer in subject “Management Skills” at the end of 1st year & 2nd year respectively

9.3 Cost of Boarding & Lodging in Hostels: Please refer the Fee structure in point 6.4

10. Admission

10.1 Number of seats sanctioned with the year of approval:

Name of the Programme	PGDM
Level	PG
1 st year of approval by AICTE	File No. SWRO-2010-1-3099321; Dated: 14 th July, 2010; Sanctioned intake: 120
Latest extension of Approval	File No. South-West/1-4261894807/2019/EOA; Dated: 10 th April, 2019; Sanctioned intake: 180
Duration	2 years

10.2 Number of Students admitted under various categories each year in the last three years:

Geographic Diversity

Year	No. of Students admitted			Total
	Within State	Outside State	Outside Country	
2019-20	5	173		178
2018-19	4	166	--	170
2017-18	0	178	--	178

Gender Diversity

Year	No. of Students admitted		Total
	Male	Female	
2019-20	101	77	178
2018-19	111	59	170
2017-18	116	62	178

Experience diversity

Year	No. of Students admitted		Total
	Fresher	Experienced	
2019-20	136	42	178
2018-19	134	36	170
2017-18	156	22	178

Qualification Diversity

Year	No. of Students admitted						Total
	BBA/BBM	BE/B.Tech.	B.Com.	B.Sc.	BCA	Others (BA/BHM/B.Pharm./BALLB etc.)	
2019-20	48	46	46	20	6	12	178
2018-19	36	44	74	11	5	0	170
2017-18	23	42	95	10	3	5	178

10.3 Number of applications received during last two years for admission under Management Quota and number admitted: Not Applicable

11. Admission Procedure

- Applicants can register themselves online by visiting IBA website: www.iba.ac.in . They can accordingly follow the instructions and fill the form online and make the online payment
- All applicants are required to take CAT/XAT/CMAT/MAT/ATMA/GMAT/State Govt. Entrance examination, the scores of which are given separate weightage during evaluation
- Once candidates have filled the application form, they are then required to submit the SoP (Statement of Purpose) and their academic mark sheets, entrance scorecard followed by two rounds of Personal Interview
- The students' SoP is assessed on the following dimensions:
 - Content and analyses (originality of thought, knowledge, relevance)
 - Written communication skills
 - Motivation behind pursuing the course
 - Clarity of goals
- After the document submission, the candidates undergo Personal Interview, wherein the following attributes are evaluated:

- Intelligence
- Analytical ability
- Personality profile
- Leadership Skills
- Confidence level
- Self-starter
- Emotional Maturity
- Integrity and Social Awareness
- The past academic record, educational background and work experience of the candidates are also considered during the personal interview stage
- Successful candidates are intimated of their final selection in April based on merit list aptitude test score and group discussion & personal interview.

12. Criteria and Weightages for Admission

- The candidate must hold a Bachelor's Degree, with at least 50% marks or equivalent CGPA or 45% for ST/SC in any discipline of any of the Universities incorporated by an Act of the central or state legislature in India.
- All the applicants are required to take any one of the below mentioned exams for admission before applying:
 - CAT (Common Admission Test)
 - XAT (Xavier Aptitude Test)
 - MAT (Management Aptitude Test)
 - ATMA (AIMS Test for Management Admissions)
 - CMAT (Common Management Admission Test)
 - GMAT (Graduate Management Admission Test)
 - State Govt. Entrance Examinations
- Weightages of different evaluation steps:

Scores of Below Mentioned Aptitude Tests: CAT XAT ATMA MAT CMAT GMAT State Govt. Entrance Examinations	20 marks	Original Score Card will be verified at GD & P.I centre
Consideration of Bachelor Degree Marks, 12 th Standard, 10 th Standard Marks & Work experience / Extra-curricular activities	35 marks	10 Marks each for Bachelor Degree, 12 th and 10 th Standard. 05 marks for Work Experience / Extra-curricular activities
SoP (Statement of Purpose)	10 marks	Assessment will be done at GD & P.I Centre
Group Discussion/Personal Interview (Round 1)	10 marks	
Personal Interview (Final Round)*	25 marks	
Total	100 marks	

***It is necessary for an applicant to clear the Personal Interview round for Admission at IBA**

13. List of Applicants

Provided in the table below:

S.No.	IBA ID	Name	Name of the Qualifying Exam	Percentile/Composite Score)
1	115965	A Srikar Reddy	CAT	56.5
2	114775	Aayush Gupta		
3	115985	Abhilasha Rajesh Daga	State Govt. Test 2019	89.29
4	114903	Abhinandan Ghosh	MAT	96.4
5	114954	Abhinav Goyal	MAT	97
6	115897	Abhiram Kandala	CAT	5.46
7	115075	Abhirup Dasgupta	MAT	74.97
8	114938	Abhishek Anand	MAT	54.42
9	115582	Abhishek Dutta	CMAT	64
10	115152	Abhishek Kashyap Panda	CAT	25.26
11	114779	Abhishek K Menon	MAT	93.4
12	115000	Abhishek Mallick	CAT	8.64
13	114682	Abhishek Rajan	CMAT	197
14	115726	Abhraneel Dutta	MAT	87.5
15	114896	Abhranil Dey	CAT	74.52
16	115966	Abinash Patro	CMAT	26.25
17	115433	Achutha Kumar K	XAT	61.59
18	115485	Aditi Lalitrao Deshmukh	MAT	63.21
19	115791	Aditya Sagar	CAT	83.5
20	114686	Aditya Sanyal		
21	115789	Aditya Choudhury	MAT	93.16
22	115694	Aditya Parkhe	CMAT	90.15
23	115827	Aditya Kumar Ray	CAT	61.5
24	115750	Aditya Kumar Singh	MAT	514.5
25	115747	Aditya Narayana Yilapavanam	MAT	40
26	114689	Aditya Singh	MAT	669.5
27	115928	Ajay Daruka	CMAT	75.95
28	115510	Ajay Kumar Behera	CAT	45
29	115595	Ajay kumar Bokka	CAT	26
30	115559	Ajay Kumar Gunturi	MAT	62.46
31	115154	Akansha Modi	CAT	78.1
32	114894	Akash Bhadra		
33	115116	Akash Gupta	CAT	63.97
34	115203	Akash Pandey	CAT	17.45
35	115712	Akash Jain	MAT	6.1
36	115128	Akash Sarkar	CAT	73.56
37	115523	Akash Singh	CAT	61.87
38	115560	Akash Pradhan	MAT	602.5
39	115348	Akhil Raj Kanyala	CAT	77.25

40	115706	Akhila Yermal	MAT	
41	115142	Akriti Shrivastava		
42	115676	Akshay Dalal	CAT	96.65
43	115874	Akshit Singh	CMAT	75.1
44	115373	Aldi Apoorva	CAT	64.61
45	114687	Alisha John		
46	114869	Alisha Patnaik	CAT	21
47	115640	Alka Singh Verma	XAT	48
48	115171	Aman Sharma	MAT	93.41
49	115422	Aman Saxena	XAT	87.96
50	115974	Aman Dayal Singh	MAT	85.8
51	114979	Aman Kumar Shaw	CAT	49.97
52	115811	Aman Ray	CMAT	80
53	115384	Amit Sharma	MAT	84.79
54	114983	Amit Dwivedi	MAT	83.75
55	115174	Amit Kumar		
56	115578	Amit Jain	Feb	488.5
57	114834	Amita Niraj		
58	114651	Amrithesh P Santhosh	MAT	70
59	115733	Amrutha Chandran	MAT	45.8
60	115176	Anand Kumar Chaudhari		
61	114776	Anand Kumar Yadav		
62	115120	Anchal Killa	CAT	66.96
63	115644	Angela Shiba Topno	XAT	68.17
64	114928	Anindita Saha	MAT	90.67
65	114794	Aniruddha Biswas	MAT	582.5
66	115286	Anirudh Gupta	CAT	66.21
67	115484	Anjana K	CAT	26
68	114955	Anju ramachandran nambiar	CAT	29.51
69	114789	Ankit Agrawal		
70	115715	ANKIT GIRI	MAT	590.5
71	115771	Ankit Mathur	CAT	88.11
72	114830	Ankita Dwibedi	CAT	57.57
73	116071	Ankita Maddi	ATMA	83
74	115202	ANKITA BISWAS	MAT	626.5
75	115542	Ankita Saikia	MAT	614.5
76	115587	Ankus Kumar Behera	MAT	40.48
77	115258	Ankush Datta	CAT	36.82
78	115799	Ankush Kshirsagar	MAT	529.5
79	115290	Annapurna Singh	MAT	432.5
80	114957	Anoop Dewangan		

81	115114	Anu Priya	CAT	20.99
82	115104	Anubhav Jain	CAT	79.15
83	115093	Anudeep Velagapudi		
84	115299	Anuja Priya	MAT	44.5
85	114812	Anurag Srivastava	CAT	62.48
86	116072	Anurag Singh	ATMA	85
87	115525	Anwesh Mohapatra	CAT	25
88	114832	Anwasha Modak	CAT	38.21
89	114819	Anwasha Pattnaik		
90	114698	Aparajita Dutta	CMAT	79.62
91	115963	Aparna Sharma	CAT	54
92	115365	Apeksha Jha	MAT	69.9
93	115796	Apraajita Bhardwaj	CMAT	37.37
94	115482	Apratim Sethia	ATMA	86.74
95	114716	Aravindaseshadri S.R.	MAT	639.5
96	115779	Archana C M	CAT	36.18
97	115274	Archisman Dutta	CMAT	156
98	114997	Arif Khan		
99	116052	Arige Siri Chandana	MAT	85.18
100	115068	Aritra Sen	MAT	676.5
101	115851	Arnav Ray	CMAT	110
102	115008	Arpan Baidya	MAT	62.13
103	115169	Arpan Baidya	MAT	62.13
104	114695	Arpit Jain	CMAT	51.83
105	115010	Arpita Mallik	CAT	42
106	115282	Arpita Artani		
107	114774	Arulanand R	MAT	56.14
108	114976	ARUN SURESH BABU	CMAT	208
109	115708	Arun varma R	CMAT	71.55
110	115661	Arunangshu Banerjee	CAT	84.64
111	115236	Arunjyoti Sarangi	XAT	71.11
112	115134	Arushi Sachdeva	MAT	634.5
113	114964	Arvind Kumar		
114	115902	Ashif Raza	MAT	697.5
115	115162	Ashifa Begum	CAT	38.86
116	114940	Ashish Mishra	MAT	81.73
117	114808	Ashish Katta	MAT	54.77
118	115150	Ashish Kumar	MAT	71.26
119	115467	Ashish Sabu	MAT	59.5
120	115317	Ashish Katta	CMAT	63.4
121	116006	Ashish Kumar Jaiswal	CMAT	40.3

122	115089	Ashutosh Kumar Gupta	CAT	15
123	115547	Ashutosh Naik	CAT	30
124	114881	Aslam Shaik	MAT	63
125	115916	Asmita Gupta	CMAT	79.62
126	115052	Astha Jangid	CAT	74.1
127	115462	ATHIRA BALAKRISHNAN	CMAT	200
128	115315	Avantika Jaiswal	CMAT	45
129	115366	Ayan Paul	XAT	65.9
130	114817	Ayesha Deb	MAT	482.5
131	114740	Ayman Firdows		
132	115507	Ayushi Harihar	XAT	40.37
133	115082	Ayushi Dubey		
134	115806	Ayushi Kapisway	MAT	4
135	114941	Ayushi Mahato		
136	115758	Ayushi Saxena	MAT	65.12
137	115756	Ayushman Mishra	MAT	71.3
138	115161	BABITA SHAW	CAT	16.98
139	115419	Baby chandana S		
140	115807	Badri Narayan Challan	CAT	6
141	115605	Baibhav kumar	CMAT	204
142	116046	Baishakhi Singha roy	MAT	564.5
143	115149	Bethapudi Praveen Kumar	MAT	78.53
144	115720	Bethapudi Tejasree	MAT	587.5
145	115217	Bharath Simhareddy Mandala		
146	115625	Bhavini Sinha	CMAT	28.99
147	114968	Bhavya Kalra		
148	115598	Bhawana Sharma	ATMA	50.91
149	115528	Bhawani Pratap	MAT	67.42
150	115281	Bhawya Jeet Kaur		
151	114925	Bidisha Mukherjee	CAT	65.52
152	115325	Bimurta Majumder	MAT	52.68
153	115216	Binayak Lenka	CMAT	36.83
154	115140	Bishnupriya Rout	MAT	638.5
155	114756	Biswajit Sardar		
156	114744	Biswaranjan Jena		
157	114913	Biswarup Aich	MAT	595.5
158	115179	Bolloju Sai Kumar		
159	115298	Buyankar Sandhya	CMAT	78.12
160	114865	CH N V LAKSHMI NARAYANA	MAT	577.5
161	115667	Chakkala kuppalapalli naveena	MAT	37.98
162	115580	Challa Manasa	MAT	90.67

163	114790	Chanchal Kankariya		
164	115267	Chandan Kumar	CMAT	33.8
165	114657	Chandan Kumar	MAT	23.1
166	115604	Chandra sekhar naidu Gonuguntla	MAT	94.73
167	115022	Chatla Rahul	MAT	689.5
168	115511	Chavva yashwanth	MAT	3
169	115921	Chitra Dey	CMAT	50.8
170	115769	Chopadekar Susmita Jaywant	CMAT	257
171	115514	CHRISTINA MINNI	MAT	550.5
172	114842	Cinthoji Swetha Chary		
173	115710	Dakshayani Kakivai	MAT	92.83
174	115816	Dasanna gari anil kumar		
175	114804	Dawar Mohd Tabish	CAT	62.87
176	115475	Debadrita Roy	MAT	681.5
177	114998	Debalina Biswas	MAT	44.33
178	114933	Debasmita Dutta		
179	115076	Debopriya Banerjee	MAT	93.9
180	115018	Deeksha Pal	MAT	82
181	115864	Deepa kumari	MAT	368.5
182	114791	Deepshikha J Ashplya		
183	115257	Deeptansh Sharma	CMAT	46
184	115372	DESINENI DURGA SREEKANTH	MAT	552.5
185	116024	Dev Kumar Yadav	MAT	394.5
186	115616	Devalin Kashyap	MAT	560.5
187	115392	Dhanaswi Harshitha Sadhu	MAT	88.9
188	115275	Dheepak V S		
189	114877	Dhritiman Sarkar	MAT	79
190	115058	Dikshita Chhawchharia	MAT	87.28
191	115034	Dipyaman Majumder	MAT	45.98
192	115029	Dishani Dutta		
193	115088	Divisha Khanna	CAT	49.23
194	115385	Divya Sahu		
195	115690	Don P Benny	MAT	66.26
196	114879	Donald Dharmaraj Vincent	MAT	59
197	115666	Dontukurti kavya sai laxmi kameshwari	MAT	584.5
198	114984	Durga Srilekha Pechetti	MAT	64.84
199	115099	Durgaprasad Pasagadugula		
200	115133	Ekta Chandak	CAT	44.98
201	115377	Erabolu srinivasulu Siva sai Krishna	MAT	544.5
202	114858	Florance Mishra	MAT	445.5
203	115868	Ganesh Dasari	MAT	490.5

204	115520	Garvita Yadav	MAT	72.1
205	115788	Gattu Pavan Kumar	MAT	73.49
206	115762	Gaurav Prajapati	MAT	91.71
207	115795	Gautam Kumar	CMAT	83.18
208	114642	Gautham Kuppa	MAT	61
209	114640	Gayathri Gunda	MAT	68
210	114729	Gayatri Kondapali	MAT	76
211	114702	Gayatri Mohapatra		
212	115930	Goffkin Sengupta	CAT	62.61
213	115739	Gopi Krishna Jangam	CAT	46.85
214	115227	Gorishankar	CMAT	80.8
215	115576	gorripati Vandana	MAT	13.76
216	115543	Gottumukkala ramya		
217	115214	Govind Chandak	CAT	55.14
218	115997	Guddanti veena lokeswari Veena Guddanti	MAT	92.47
219	115568	GUDDETI VENKATA SAI PRAPULLA KUNAR	MAT	569.5
220	115173	Gulshan Anand	CAT	37.71
221	114920	Gunisetty Susmitha	CAT	32.42
222	115812	Gunja Chandrakar		
223	114856	Gunjan Jangid		
224	114814	Gursewak Singh Bhatia	MAT	644.5
225	114995	Harika Kenguva	CAT	57.91
226	114895	Harsh Kumar Goyal		
227	115336	HARSH KUMAR AGRAWAL	CMAT	165
228	114838	Harshavardhan Sai kumar Yakkala	MAT	58
229	115364	Harshita Rathore	MAT	
230	114815	Hasina Khatun	MAT	62.94
231	115586	Hema srivalli Kolluru		
232	115900	Hemant Kumar	CMAT	63
233	114807	Hemant Sindhwani	MAT	47.72
234	115564	Hima varsha tharaga Thummaginjala	MAT	78.2
235	115195	Hitanshu Wadhwa	CAT	72.1
236	114750	ImmadiSETTY Sarath kumar	MAT	576.5
237	115405	Indrajeet Kumar Rai	MAT	81
238	116020	Indrashis Biswas	MAT	41.49
239	115570	Ipshita Bhattacharya	MAT	669.5
240	114840	Ipshita Das	MAT	541.5
241	115230	Ipsita Ray	XAT	38.11
242	114752	Ipsita Sinha Ray	CMAT	251
243	115270	Isha Ganavdiya	CMAT	74.17
244	114798	Ishika Sengupta		

245	114934	Ishita Jain	MAT	84.49
246	116025	Jagadesh Pilla		
247	115691	Jagruti Mohanta	CMAT	119
248	115190	Jagyanseni Mahabhoi	MAT	516.5
249	115222	Jai Grover	XAT	63.63
250	114763	Jai Durga prakash Sammeta		
251	115488	Jatin Ajay Ganatra	CMAT	72.83
252	114691	Jaya Suriya	MAT	37
253	115782	Jeevisha Yadu		
254	115497	Jemina Khatun		
255	115654	Jenifer James	MAT	10.37
256	114647	Jennise Shiny Singh	MAT	85.15
257	114723	Jhansi Ganguru		
258	114757	JOGU LAXMINARAYANA	MAT	484.5
259	115081	JONES ARO VIMAL I	MAT	524.5
260	115285	Joy grace Angel Kaliki		
261	115129	K Akshay krishna		
262	116039	K azma begum	MAT	71.95
263	115601	K YAMINI	MAT	483.5
264	115588	Kaberi Baruah	MAT	82.45
265	114821	KADEKA RENUKA	MAT	557.5
266	115041	Kaki Prasanth	MAT	85.27
267	115585	Kalepalli prathyusha	MAT	505.5
268	115704	Kallimullah Noor Mohammed	MAT	76.51
269	114927	Kalyani Gandham		
270	115342	Kamalika Ghosh dastidar	CMAT	67.29
271	114945	Kamna Sharma		
272	115526	Kanaparthi nikhil Jonathan Henry	MAT	95.51
273	115416	Kanchana khushwanth satya Sai vineel		
274	115614	Kanika Saini	XAT	57.6
275	114889	Kankipati Venkata Sairamsaran	MAT	60.57
276	115070	KANUMURI SAI AKHIL	MAT	668.5
277	115178	Kanupriya	CAT	31.4
278	115752	Karan Lala	CAT	40.1
279	115822	Karthik Venkata krishna Boyina	MAT	49.57
280	114623	Kavitha Tm		
281	115627	Keertthana G	CMAT	70
282	115647	Keshav Shah	CMAT	61.51
283	115871	Khushal Sharma	CAT	70.7
284	114926	Khushboo	MAT	69.47
285	115300	Khusheek Rao	CAT	71.1

286	114813	KINGSHUK DAS	MAT	584.5
287	114710	KISHORE RENUKA ABHINAV	CAT	40.59
288	115361	Komal Jain	CAT	26.65
289	115943	Koppuravuri N v c Sai krishna	MAT	
290	115417	Koushik Booragadda		
291	115740	Kousik Debnath	MAT	51.82
292	115978	Kousik Debnath	MAT	51.82
293	114862	KRAMATUR REZA	MAT	613.5
294	115074	Krishnendu Bhowmik	CAT	43.93
295	115571	Kriti Kumari Verma	CMAT	78.49
296	115243	Krushang Patel		
297	115131	Kshitij Sethi	MAT	98.49
298	115106	Kumar Suyash Sharma	CMAT	163
299	115804	Kumari Anjali Roy	CMAT	71.1
300	115635	Kunal Keshavrao Rajgadkar	XAT	72.63
301	114924	Kundan Pal	CAT	67.65
302	114987	Kundurthi Venkata Siva Ganga Praveen	MAT	607.5
303	115030	Kuram tirumala Abhishek iyyangar	MAT	478.5
304	115382	Kuwar siddharth singh	XAT	36.644
305	114915	Labani Jana	CAT	40.89
306	114963	Lalit kumar saho	CAT	27.35
307	115184	Lavish chandrawanshi	MAT	572.5
308	115530	Likhitha krishna Chalasani		
309	115166	M pavan Kumar Reddy	XAT	22
310	115113	M Richa	MAT	667.5
311	114966	Madhumanti Dutta	MAT	65.27
312	115787	Madire Venkaeswar Reddy	MAT	565.5
313	115516	MAGULURU DHARANIDHAR	MAT	570.5
314	115557	Mahalakshmi Amarapu	MAT	65
315	114897	MAHARAJ DEY	CAT	35.82
316	115374	MAHIMA DARMAN RAWAT	XAT	42.62
317	115311	Mainak Dutta	MAT	548.5
318	115268	Makita Chowdhary	CMAT	76.36
319	115732	Malli Harsha	MAT	663.5
320	115869	Mamatha Kunche	MAT	42
321	115645	Mamta Bardia	MAT	78.25
322	115442	Mamta joshi	CMAT	240
323	115159	Manali Balachandra Rane	CAT	33.93
324	114724	Manas Patra		
325	115658	Manas Ranjan Rath	CAT	28
326	115699	Manasa Ratti	CAT	72.65

327	115426	Maneswar Puthal	CMAT	75.6
328	114952	Manish Vijay	MAT	58.91
329	115175	Manisha Mahapatra	CAT	45.27
330	115155	MANISHA DEBNATH	MAT	569.5
331	115603	MANISHA SHARMA	XAT	44.631
332	115911	Manoj Kumar Yadav	CMAT	9.5
333	114902	Md Umar	CMAT	24.38
334	115846	Md Shahnoor Siddique	MAT	610.5
335	115138	Megha Baradia		
336	115283	Megha Baradia		
337	115196	Megha Kadam	CAT	49.5
338	114639	Meghna Majumdar	MAT	523.5
339	115899	Meghna Singh	MAT	739.5
340	114956	Meghobrota Acharya	CAT	26.81
341	114848	Menika Kumari	MAT	479.5
342	115785	Mettapalli Hari krishna Prasad	MAT	596.5
343	115602	Midde jyothsna	MAT	89.1
344	115515	Milind Saraf	CAT	74.4
345	114783	MINNAKANTI SRINIVAS	MAT	639.5
346	115280	Minta Kumari	CMAT	81.61
347	115600	Mitrabinda Mohanty	MAT	645.5
348	114999	MOHAMAD IFTIKHAR	CAT	29.67
349	115594	Mohammed Rizwan Ahmed	MAT	85.12
350	115438	Mohd Jaseem	CMAT	78.85
351	114785	Mohit Choudhary		
352	115415	Monali Monson	MAT	593.5
353	115755	Monam Khan		
354	115524	Monika	MAT	58.55
355	115387	MOUBANI KUMAR	MAT	640.5
356	114646	Moulana Vaheed Shaik	MAT	87
357	115132	Moushmi Chandra		
358	115471	Mrunmayee Milind Panditrao	CAT	42.39
359	115454	Mumtaz Rahman	CMAT	44
360	115607	Murimuri Sai kumar	MAT	64.74
361	115160	Muthulakshmi Shunmugam	CAT	63.51
362	114764	N s r k s s hemanth Godavarthi	CAT	34
363	114658	N Srinivasu Tirumala		
364	115247	Naga lokesh Budati	CMAT	75.51
365	114637	Naga raju Boni		
366	115537	Namrata	CMAT	50
367	114715	Namrata Singh	MAT	617.5

368	115858	Nancy Gupta	CMAT	74.17
369	114625	Nandini		
370	115597	Nandini Bidakoti	MAT	86.79
371	115713	Naveen Kumar Jujare	MAT	48.39
372	115395	Nayan Gupta	CMAT	148
373	116098	Neel Kamal	ATMA	70.36
374	115363	Neha Agrawal	CAT	27.85
375	114621	Neha Kumari	MAT	60.1
376	115329	Neha Suresh	CMAT	232
377	115579	Nellore Sairam	MAT	4.5
378	115256	Nidhi Srivastava	CAT	35.4
379	114737	Nikhil Jain		
380	115464	Nikhil Joseph Alex	XAT	37.98
381	115033	Nikita chanduka	CAT	19
382	114748	Nikita Patel		
383	115669	Nikita Samuel	MAT	90.44
384	115599	Nilanjan Roy Choudhury	MAT	80.4
385	115663	Nimisha Rossy	MAT	70.86
386	116017	Nirmalya Banerjee	MAT	47.03
387	114875	Nirupama Roy		
388	115743	Nisarg Nalinsinh Raj	CAT	43.15
389	115778	Nisha Kumari	CAT	74.22
390	115490	Nishant Nileskhalde	CMAT	92.88
391	115424	Nitika Singh		
392	115989	Nitin Gupta	CAT	22.4
393	116079	Nivant Gupta	MAT	88.3
394	115592	Nuthan kumar reddy Bommireddy	MAT	59.6
395	114743	Omkar Das		
396	114898	Oyendril Roy		
397	115670	P Priyanka Kumari	MAT	459.5
398	115037	Padala Venkata karunakar reddy	MAT	22.31
399	115529	Panchami Bhattacharjee	XAT	38
400	115665	Pankaj Prusty	MAT	31.13
401	115553	Pannuru sumanth reddy		
402	115675	PATIMEEDHI Ajay Kumar Reddy	MAT	586.5
403	115201	Pavan Kumar	MAT	716.5
404	115038	Pavan Raj	CAT	26.3
405	115909	Pediboina Srikanth	MAT	17.79
406	114778	Peehu Rathor		
407	114890	Pentapati Jai pavan manikanta	CAT	63.85
408	114708	Penumallu Keerthi sunandha Reddy	MAT	87.67

409	115223	Perur Ramakrishna Nagakeervani	CMAT	198
410	114969	Philip Marian Edison	CAT	53.34
411	115820	Pillala Venkata laxmi Sunayana	MAT	57.86
412	115613	Pilli Jayanth	CAT	61.57
413	115619	Pinku Moni Malakar	MAT	64.64
414	115657	Piyush Leve	CMAT	187
415	115942	Pokuri. Lakshmi Mythili	MAT	617.5
416	114753	Pooja Pandey		
417	115502	Pooja Talreja	MAT	78.79
418	115955	Poojitha Dupampalli	CAT	59.64
419	115111	Pourabi Bera	CAT	18
420	114706	Pradipta Das		
421	115254	Pragya Tripathi	CMAT	30
422	115388	Pragya Radhakishan Lahoti	XAT	70.82
423	115493	Pramanik Anand Nitai	CMAT	249
424	115786	Pramod B P	MAT	75.75
425	115165	Pranab Kumar Pattanaik	CAT	53.4
426	114767	Pranjali Mehta		
427	115590	Prasad Reddy Pullamwad	GMAT	
428	114749	Prasann Kumar badghaiya	MAT	489.5
429	116027	Pratap Sarkhel	MAT	686.5
430	114684	Prathama Datta	MAT	78.54
431	114932	Pratik Jain		
432	115135	Pratiksha dugar	CMAT	166
433	114958	Pratyush Ramesh		
434	115615	Preeti Barmah	MAT	78.28
435	115323	Preeti Gour	CMAT	51.83
436	115492	Pritesh Kumar Bag	MAT	71.52
437	115103	Priti Agarwala	CAT	37.91
438	115137	Priya Sahu		
439	115185	Priya Jain	CMAT	30.5
440	115958	PRIYA RANI	CMAT	245
441	114731	Priyadarshini Panda		
442	115337	Priyank Rawat	CMAT	247
443	115187	Priyanka Kothamasu		
444	114866	Priyanka Lalasaheb Kashid	CAT	43.19
445	115379	Priyanshu Kumar	CMAT	66.38
446	116026	Puja Garai	MAT	481.5
447	114718	Puja Rana	MAT	19.68
448	115776	Purva Hariyani		
449	115145	Puspanjali Vardhan	CMAT	38.3

450	115826	Putta Krishna Vamsi	MAT	56
451	114685	Rachita Panda	MAT	31.8
452	114893	Radhika Rajgaria	MAT	66.3
453	115062	Rahul Ranjan	CMAT	30
454	115143	Rahul Agarwal	CAT	36
455	115700	Rahul Saha	CMAT	35
456	115434	Rahul Shankaran	MAT	64.59
457	115623	Rahul Shaw	MAT	98.2
458	115443	RAHUL KUMAR	MAT	648.5
459	115182	RAJ NANDINI PUNDIR	MAT	508.5
460	115596	Rajalaxmi Swain	XAT	50.56
461	115420	Rajani Durga Janjanam	MAT	20
462	115367	Rajat Sharma	CMAT	66.39
463	115123	Rajat Srivastava	CAT	45
464	115763	Rajdip Rana	CMAT	155
465	115986	Rajender Mogili		
466	115745	Rajesh Gupta		
467	115545	Rajesh J	MAT	84.49
468	115589	Rajesh Meda	CAT	9.98
469	114746	Rajesh Kumar Gouda	CAT	
470	115810	Rajneesh Kumari Dhiman	CMAT	72
471	115444	Ramakrishnan Venkatraman	XAT	47.33
472	114678	Ramavarapu Sai Siva samvarth	MAT	521.5
473	115481	Rangineni saiteja	CMAT	199
474	115147	Ranjeeta Gupta	XAT	80.41
475	115170	Raunak Raj	CAT	34
476	115049	Ravi Kumar Singh	MAT	47.21
477	115091	Ravi raja Doddi	XAT	22
478	115730	Ravi Ugrah	MAT	672.5
479	114839	RAVITEJA AMARA	MAT	495.5
480	114837	Rayeeta Saha	MAT	83.97
481	115961	Rhythm Wadia	MAT	457.5
482	115867	Richard issac lall	MAT	397.5
483	115890	Richik Roy Barman	CMAT	42
484	114855	Rida Haque		
485	115646	Ridhi Dubey	MAT	89.12
486	114905	Rishav Jain	CAT	48.15
487	115809	Rishika	MAT	53.7
488	114822	Rishita Lakhotiya		
489	115962	Rishitha Reddy Kanduri	MAT	
490	115798	Ritesh kumar sahu	MAT	493.5

491	115472	Rithik Shaw	MAT	687.5
492	115237	Ritik Singh Rao	CMAT	86.1
493	114944	Ritika Jain	MAT	67.59
494	115439	Ritika Mishra	XAT	30
495	114939	Rituparna Chowdhury		
496	116068	Ritushree Ghosh	MAT	55.54
497	115130	Riya Dutta	CMAT	60.59
498	114635	Rohan Karan	XAT	
499	115164	Rohan Bhajanka	MAT	41.38
500	114788	Rohan Lal	MAT	86.3
501	115234	Rohan Lal	CAT	74.71
502	115934	Rohan Vitthal Dagade	CMAT	85.27
503	115253	Rosalin Sahoo	CMAT	58.6
504	115115	Roshni Bisht	MAT	81
505	115136	Roshni Bisht	MAT	661.5
506	115660	Rounak Choudhury	MAT	40.18
507	114917	Ruparna Sarkar	CAT	62.43
508	115083	Rutupallavi Harichandan	CMAT	212
509	114961	Sadaquat Hussain	MAT	639
510	115043	Sadul meraj jafri	CMAT	142
511	115544	Sahana Shenkeshi	CAT	69.17
512	114985	Sai Kiran Maridu		
513	115630	Sai amruth Reddy Y	MAT	87.32
514	115428	Sai durga malleswara rao Kundeti	MAT	34.72
515	115802	SAI JITHIN KALYANAM	CMAT	288
516	115844	Sai Kiran Kumar	MAT	
517	115651	Sai nikhil Badathala	MAT	73.42
518	115628	Sai prasen reddy Anakonda	MAT	89.25
519	114784	Sai sankar Kolluru		
520	115656	Sai satya Swaroop Bolisetti		
521	115866	Sai shilpa Vusirikala	MAT	564.5
522	114870	Sai Snehitha Gowni	MAT	70
523	115550	Sai Teja kumar Allu	MAT	
524	115518	Sai Varun Chinta	MAT	92.59
525	115534	Saieswar Penukonda vallasani		
526	115950	Saif Hassan	MAT	3.26
527	115456	Saif Ahmad	CMAT	132
528	115650	Sajal Kumari Agarwal	MAT	61.97
529	114754	Sakshi Sahu	CAT	67.94
530	114734	Saloni Kumari	CAT	
531	115903	Samaresh Kumar Bisai	CAT	75.35

532	114859	Samata sahu	XAT 0.743	4.954
533	114854	Sampurna Choudhury	MAT	51.22
534	115066	Samridh Tiwari		
535	115016	Samskruthi Venkatesh Raikar	CAT	57.77
536	115009	Samyuktha Seethala	MAT	73.76
537	115780	Sanch Agrawal	MAT	642.5
538	114816	Sanchita Biswas		
539	115583	Sandeep Hari	MAT	82.58
540	114721	Sandeep Kumar Nayak		
541	115532	Sandeep kumar Sahu		
542	114982	Sandeep Kumar Sahoo		
543	115636	Sandip Dikshit	MAT	91.5
544	114797	Sandipan Mukherjee	MAT	51.74
545	115206	Sandipana Das	CAT	60.24
546	115445	Sanjay Krishna Vs	MAT	62
547	114831	Sankalpa Kavuri	MAT	7.13
548	114803	Sankita saha	MAT	454.5
549	114988	Santanu Saha	CAT	50.8
550	115721	Santhosh Mr	MAT	508.5
551	115947	Sanyam Jain	CAT	36
552	115117	Saran Kumar Verma	CAT	47.41
553	115610	Saraswathi Jonnalagadda		
554	115414	Sarika Kumari		
555	115287	Sarthak Roy	CMAT	68.75
556	115430	Sasanka Sekhar Pradhan	CAT	36.7
557	114965	Satadru Acharya	MAT	76.59
558	115463	Sathees Kumar R	MAT	69.3
559	115339	Satti ashok reddy	MAT	675.5
560	115548	Satya Pandey	MAT	436.5
561	115894	Satya surya narayana Pakalapatti		
562	114930	Satyajit Mall	MAT	63.92
563	114860	SATYAJIT NAYAK	MAT	626.5
564	114867	Sayan De	CAT	56.68
565	114673	Sayan Chakraborty		
566	115102	Sayan Chakraborty	XAT	29.38
567	115396	Sayandeep Sinha	MAT	62.33
568	114901	Sayanita Dutta	MAT	58
569	115233	Sayanna Das	MAT	62.3
570	114802	Selika Gupta Halwai	MAT	329.5
571	115261	Shabana Shaik	MAT	48.58
572	115118	Shaberi Nandi	MAT	52.47

573	115885	Shaili Dewangan	MAT	93.76
574	115741	Shalini Kuila	CAT	39.32
575	115321	Shantanu Rajpurohit	CMAT	91.31
576	115773	Shashank B t	MAT	41.24
577	115351	Shashank Jaiswal	CMAT	84.95
578	115478	Shaurya Lalwani	MAT	98.65
579	115312	SHAYANTI GHOSH	MAT	667.5
580	115435	Sheetal Gupta	XAT	55.94
581	115403	Sheikh Nadim		
582	115448	Sheyon Lodh	CAT	48.89
583	115622	SHIJOY SHIBU	MAT	583.5
584	115817	Shikha	MAT	615.5
585	115639	Shiladitya Acharya	CAT	82.78
586	115255	Shilpy Kharya		
587	115126	Shiny Chakraborty	MAT	95.3
588	115728	Shiva Gupta	CAT	42.67
589	115450	Shivam Kumar	XAT	39
590	114991	Shivani Sharma	CAT	40.62
591	114900	Shivani Bhaskar		
592	115887	Shivani Diwakar Aknurwar	MAT	
593	115770	Shraddha Ashok Dad	ATMA	65.76
594	115626	Shradhaa Janakiraman	CAT	98.39
595	114942	Shretima Bharti	MAT	58.12
596	115620	Shreya Boral	MAT	46.75
597	114906	Shreya Chowdhury		
598	114787	Shreya Verma		
599	114882	Shreyas Vinod Naik	CAT	41.99
600	115662	Shreyasee Biswas	MAT	424.5
601	114664	Shreyosi Dutta	MAT	48
602	115801	SHRIYA RAJ	MAT	512.5
603	114953	Shruti	CMAT	240
604	115019	Shruti Priya	MAT	89.37
605	115924	Shubham gupta	CMAT	66.83
606	115593	Shubham Sahu	CMAT	73.72
607	114971	Shubham Bokade	MAT	67.91
608	115177	Shubham Kumar		
609	115402	Shubham Mishra		
610	115163	Shubham Kumar Jaswal	CAT	40.25
611	115948	SHUBHAM SAURAV	MAT	561.5
612	115121	Shubhashis Saha	MAT	65.97
613	115808	Shubhojeet Roy	CMAT	51.83

614	114946	Shuvojyoti Sen	CAT	18
615	115269	Shweta Mohanty	CMAT	71.55
616	115927	Shweta Shrivastava	CAT	45.71
617	114793	Shyam Prasad Behera		
618	115664	Siba Prasad Tripathy	MAT	579.5
619	115050	Siddharth Rautara	CAT	62.86
620	115025	Sidhant Mehta	MAT	98.57
621	115696	Sidharth Biswas	CAT	27.15
622	115318	Sk Abdul Nayeem	CAT	26.89
623	115725	Sneha Mehta	CAT	13
624	115738	Snehpurna Dasgupta	MAT	78.31
625	115845	Soham Chakraborty	MAT	10.93
626	115983	Soham Chakraborty	MAT	10.93
627	114899	Soham Chatterjee	CAT	43.36
628	115404	Sohel Khan	CMAT	50.8
629	114732	Soumita Das		
630	114671	Soumya Ranjan Bhatta	MAT	651.5
631	115079	Soumyadeep Barua	CAT	57.39
632	114760	Soumyasree Biswas	CAT	35.35
633	116019	Sourav Chakraborty	MAT	43.95
634	114992	Sourav Bhowmick	MAT	34
635	115012	Souvik Mukherjee	CAT	76.1
636	115697	Sovik Kaushik Panda	MAT	48.49
637	115517	Sowmya Poli	MAT	54.92
638	115888	Sowmya sri Churakanti	GMAT	
639	114986	Sravani Anumalasetty		
640	114759	Sree ramya Dandamudi		
641	115032	Sreekanth Ambati Reddy	MAT	83.5
642	114670	Sreemontini Bhattacharya	MAT	72.43
643	115250	Sreshtha Mondal	CAT	59.28
644	115498	Sri Bharat Rathi	MAT	673.5
645	115678	Srijan Pandey	CAT	74.71
646	115531	Srikanth kuruva		
647	115723	Srikanth Purimitla	MAT	59.31
648	114828	Srikanth Yekambaram	MAT	76.18
649	115014	Sringika Upadhyaya	CAT	57.3
650	115398	Srinivasan G	MAT	83.17
651	115539	Sruthi h	XAT	67.57
652	115188	Subhada Maharana	MAT	84.4
653	115648	Subhakar reddy Daggula	MAT	90.8
654	115815	Subham Sanyal	CMAT	58.58

655	114701	Subham Das		
656	114914	Subhojeet Chakraborty	CAT	29.74
657	115015	Subhradeep Maitra	MAT	80.37
658	115618	Suchismita Daa	XAT	67.19
659	115332	Sudip Roy	MAT	41
660	115056	Sugyani Patro	CAT	48.54
661	114705	Suhasini samal	CAT	24.52
662	115734	Sukesh Kumar Mohanty	MAT	41.52
663	115335	Suman Sharma		
664	115689	Sumanta Ganguly	CAT	36.15
665	115831	Sumanth Kopparam	MAT	59.63
666	115591	Sumeet Sagar	CMAT	175
667	115110	Sumit Mondal	CAT	40.6
668	115044	Sumit Agarwal		
669	115499	Sumit Kumar	CAT	38.65
670	115215	Sumit Sanjay Patil	CMAT	50.32
671	115853	Sunanda Sarkar	MAT	28.49
672	114745	Suneha Bhakta	CAT	35.54
673	114978	Sunetra Sadhu	MAT	96.49
674	115512	Sunit Jena	MAT	6.63
675	115271	Supriya Anand	CAT	60.29
676	114820	Supriya Bukkpindala	MAT	39
677	114806	Surabhi Agrawal	MAT	97.44
678	114766	Suraj Kundu		
679	115431	Suravi Dutta	CMAT	76.85
680	115107	Suravi Mondal	CAT	61.86
681	114677	Surya Ganesh Mandavalli		
682	114730	Surya Kant Dixit		
683	115847	Sushmita Singh	CMAT	170
684	115391	Sushmitha sree Veerella		
685	116035	Suyash Sharma	MAT	649.5
686	115863	SUYASH FATTA	CMAT	223
687	115764	Swagat Suryaprakash	CAT	53.15
688	115489	Swapnil Dewangan	MAT	419.5
689	115634	Swaraj Panda	XAT	50
690	114994	Swarna Prava Giri	CAT	10
691	114663	Swarnava Lal	MAT	522.5
692	115429	Syam gopal bandi	MAT	560.5
693	114694	Tadiparthi Naga sai Aparna	MAT	88.1
694	114777	Taha Fatima		
695	115047	Taha akhtar Siddiqui	MAT	4.54

696	114843	Tania Chowdhury	MAT	33.33
697	115027	Tania Sural	MAT	609.5
698	114712	Taniya Pal	MAT	73.93
699	114845	Taniya Dutta	MAT	18.5
700	114990	Tanu Singh	MAT	95
701	115466	Tanu Priya	MAT	40.94
702	115555	Tanya Alexander	ATMA	457
703	114912	Tapasri Ghosh	MAT	32.24
704	115768	Tarkeshwar Lal	MAT	67.84
705	114967	Tarnab Kumar Roy		
706	115262	Tatavarthi Venkata lakshmi Ishwarya	CAT	34.5
707	115751	Tathagata Paul	MAT	71.44
708	115158	Tawseef Ahmed Munim	MAT	94.83
709	114722	Tejaswi Yenigalla		
710	115554	tejaswi mamidi	MAT	592.5
711	114633	Tejaswini Tripathy	MAT	77.08
712	115714	Thumula phanith Rao	MAT	562.5
713	114829	Tirtha Raj Saha	MAT	672.5
714	115873	Tridivesh Anand	CMAT	62
715	114758	Tummapudi Narendra Reddy	MAT	604.5
716	114977	Udiyt Ghai	CAT	45
717	115094	Uma Raghavendra Gurram		
718	115407	Umesh Premani	CMAT	63.52
719	115757	Urvashi Bhindwar	MAT	59.46
720	115684	UTANKA DAS	CMAT	74.7
721	115748	Vaibhav Khandelwal	CAT	57.99
722	115870	Vallika Borra	MAT	61
723	115653	VAMSI KRISHNA REDDY CHITTELA	CMAT	177
724	114675	Vamsy Priya Addala	MAT	74
725	115063	Vandana Hirwani		
726	115824	Vandana Kumari	MAT	12
727	115328	Vanitha m		
728	115408	Varshini t s	XAT	64
729	115381	Ved Prakash	CMAT	81.2
730	115563	Vedant Deepak Oak	CMAT	71.55
731	114755	Vemula Ganesh kumar	MAT	568.5
732	114668	Venkata Arunadithya Chavali	MAT	97.33
733	115683	Venkata durga rajesh Devunipalli	MAT	20.93
734	114626	Venkata Ravikiran Davuluri		
735	114676	Venkata satya sai Pradeep sharma		
736	114627	Venkata Thoolika Kuruhuri	MAT	52.5

737	114810	Venkataram Saikumar Manam		
738	115001	Vijaya bhargava Bhairi	MAT	41.13
739	115632	Vijendra Shankarbhai Patel		
740	115910	Vijithmon k p K P	MAT	51.91
741	115608	Vikram Dharwal	MAT	65.9
742	114836	Vinay Verma		
743	115624	VINI SATISH SATRA	CAT	94.67
744	114943	VIPPALA NAGARJUNA REEDY	MAT	612.5
745	115125	Vishakha Singh	CAT	34
746	115567	Vishal Routray	XAT	69.27
747	115849	Vishwaranjan Tudu	MAT	554.5
748	115375	Vivek Singh	CMAT	81.2
749	115509	Vivekanand Patnaik	CMAT	40
750	115717	Yash Jain	MAT	33.91
751	115180	Yogen Thukral	CAT	53.9
752	115297	Yogesh Singh	CMAT	76
753	114833	Yudhajit Saha	CAT	44.36
754	115834	Zeeshan Akhtar	CMAT	193

14. Results of Admission Under Management seats/Vacant seats: Not Applicable

15. Information of Infrastructure and Other Resources Available

15.1 Infrastructure details

IBA's state of the Art Infrastructure spreading across 8.5 Acres comprising of all resources like well-equipped Classroom Block, Residential Facilities, Rich Library, Computer lab, Common rooms, helps students learning and overall development. Having more than 3,25,000 sq. ft. of built-up infrastructure in 8.5 acre land exclusively dedicated to management education.

In the Academic block, institute has 12 classrooms with distinct seating style and capacity (viz. seminar style, classroom style and boardroom style) catering to different learning needs of students. Capacity of each of these classrooms varies from 16 to 84 depending on the requirements of the demands of core courses and specialization papers. All classrooms are fitted with audio-visual equipment like LED projectors and have Wi-Fi connectivity. The computer lab is equipped with 100 plus computers with intranet (LAN) and internet connections. The systems run on Microsoft Windows and other application software like MS-Office. All the systems are protected with antivirus software.

Each faculty member is provided with adequately furnished independent cabin & a laptop running on Microsoft Windows and other applications like MS Office, Adobe reader, VLC player, Kaspersky Antivirus, etc.

IBA also has a well-stocked library which is a part of the KMC (Knowledge Management Centre) with more than 12000 books, close to 8000 titles, over 100 national and international journals and 3500 plus e-journals.

IBA provides in-campus exclusive residential facilities for boys and girls with round-the-clock security with help of CCTV surveillance as well as stationed guards. A fully vegetarian mess providing 4 times meal – Breakfast, Lunch, Evening snacks and Dinner functions for students, faculty and staff.

Institute also has on-campus medical facility exclusively for students, faculty and staff members, with a Campus Doctors for taking care of students' healthcare needs. All the facilities are available to admit any student in need of medical emergency to the nearest hospital 24/7.

The philosophy of the PGDM program at IBA is not just about academics. The infusion of co-curricular aspects of the program allows students to round off their experience and reach their potential. In line with this belief IBA has ensured proper recreation facilities and activities to involve the students. The campus has facilities like cricket, basketball and volleyball courts among outdoor games along with table tennis and carom boards for indoor games in the Sports Complex. The sports complex also consists of a state-of-the-art modern gymnasium for the fitness enthusiasts.

The IBA campus also houses an Amphitheater which serves as host to cultural events and festival celebrations.

ABU has adequate number of classrooms required by the faculty and students. For the first year of the program, students are divided into 3 sections each and during the second year, they are divided into sections based on the electives of various functional areas opted for (students can chose elective courses from 8 functional areas). At any given point of time, maximum number of session can be 11. As mentioned above, ABU has 13 classroom which are available for the learning activities.

Knowledge Management Centre which comprises of the Library, Computer Lab and the 3D centre also support the learning environment for both student and faculty by providing the adequate number of books, journals, magazines, dailies, online databases, online access to various other library resources, etc.

15.2 Library details

List of Online databases:

- EBSCO
- J-Gate (Social & Management Sciences)
- EMIS : Emerging Markets research, data and news
- DELNET - World E-Book Library accessing facility.
- SAGE Publications (20 Online journals)
 - Journal of creative communication
 - Asian journal of management cases
 - Global journal of emerging market economies
 - Journal of human values
 - Global business review
 - Journal of entrepreneurship
 - Journal of emerging market finance
 - Vision
 - International journal of rural management
 - Journal of south Asian development

- Review of market integration
- Asia pacific journal of management research and innovation
- Foreign trade review
- IIM Kozhikode society & management review
- Jindal journal of business research
- Management and labour studies
- South Asian journal of business and management cases
- Metamorphosis a Journal of management research
- Vikalpa journal
- Indian journal of public administration
- Tie Up with British Council Library for reference and borrowing of library books on Inter Library Loan Scheme, and online access of British Council Books and Non Book Materials.
- Tie up with IIM Ahmedabad's Nicman Project for accessing current content's in management marketing, and current index of management marketing.
- Print version journals available
 - International journals - 24
 - National journals – 80
- Total number of books in KMC is 12,177.
- 11 titles of Daily newspapers. (No of copies – 24) (4 – Business related newspapers – Economic Times, Business Line, Financial Express and Business Standard

15.3 Laboratory and Workshop

- MDP Lab: Facility made specifically for conducting Management Development Programmes, Faculty Development Programmes, Workshops and Seminars
- Language Lab: Facility made for training of students in various foreign languages

15.4 Computing Facilities

- 24x7 Wi-Fi enabled campus; 20 Mbps, 1:1 Symmetric
- Well-equipped IT Lab with desktops having LAN connection in addition to laptops provided to every student as well as Faculty & Staff members

15.5 Social Media

- Facebook: <https://www.facebook.com/IBABlr>
- Twitter: https://twitter.com/IBA_BLR
- LinkedIn: <https://www.linkedin.com/company/indus-business-academy-formerly-indian-business-academy-bangalore>
- YouTube: https://www.youtube.com/channel/UCEOdKck0_vCJb3O1cxGYw5Q

15.6 Compliance of the National Academic Depository (NAD): Yes, please refer the following communication

NSDL Database Management Limited



NDML/NAD/NS/2019

1st March 2019

To,
Dr. Manish Jain
Chairman
Indus Business Academy,
Lakshmipura, Thataguni Post, Kanakapura Rd, Bengaluru, Karnataka 560062.

Sub.:- Welcome to National Academic Depository (NAD)

Dear Sir,

We are happy to note that Indus Business Academy has signed a Service Level Agreement (SLA) with us to avail the NAD services and extend the facility of Digital Certificates through NAD to its students and other users. We welcome your institution to the National Academic Depository and assure you of all support. We are enclosing herewith duly signed copy of SLA for your information and records.

You will appreciate that now it is extremely important to take the next steps to implement NAD system and track its satisfactory completion. In order to assist you in this regard, we have prepared a ready checklist which enumerates the important steps/stages in implementing NAD system. This checklist will be of assistance and serve as a ready reckoner to your team to initiate steps and monitor the progress done in onboarding of your institution in NAD. Also a detailed email providing necessary formats in which data / information is to be provided has been sent to your team on 30th Jan 2019.

We look forward to your continued support and guidance.

Yours faithfully,



Vijay Gupta
Sr. Vice President

Encl: - Duly signed SLA & NAD AI Checklist

CHECKLIST FOR ONBOARDING IN NAD

Step/ Stage	Checklist for Academic Institution (Particulars of activity)	Please tick
1	Provide Joining letter on letterhead	<input checked="" type="checkbox"/>
2	Service Level Agreement (SLA) signed	<input checked="" type="checkbox"/>
3	Provide details of Academic Institution, Nodal Officer and Admin Details in specified NAD format.	<input checked="" type="checkbox"/>
4	Provide Program/Course Master in specified NAD format	<input type="checkbox"/>
5	Provide Award Event Master in specified NAD format	<input type="checkbox"/>
6	Provide blank format (template) & a prefilled format of each of the academic awards i.e. degrees, marksheets etc. in pdf format (To start with begin with convocation degree format)	<input type="checkbox"/>
7	Provide corresponding sample data pertaining to templates/formats as in 6 above in specified NAD format	<input type="checkbox"/>
8	Procure Digital Signature Certificate (DSC) and intimate name of certifying authority which has issued DSC) and serial number of digital signature to NDML	<input type="checkbox"/>
9	Download Utility and XSD provided by NDML for data conversion to XML and digital signing of the data.	<input type="checkbox"/>
10	Send confirmation email of readiness of convocation/result data in NAD specified format to NDML with mention of 2-3 convenient dates for NDML officials to visit and conduct NAD training for AI officials.	<input type="checkbox"/>
11	Admin user of AI to create Functional Users in NAD system	<input type="checkbox"/>
12	Upload digitally signed data in NAD system	<input type="checkbox"/>
13	Collect Student Aadhaar Nos., Conduct Students Awareness campaigns/programs for Registration and Use of NAD (Notice board, Website, SMS - Emails)	<input type="checkbox"/>
14	Intimation to UGC/MHRD regarding upload of academic records in NDML	<input type="checkbox"/>

Agreement

Between

**Indus Business Academy (IBA, Bangalore)
IBA Campus
Lakshmipura, Thataguni Post,
Kanakpura Main Road, Bangalore – 560 082, India**

&

Digital Depositories in NAD

Sub Registrar
This Agreement is entered into By and Between
Bommanahalli.

GOVT. OF KARNATAKA

18597

भारत 189338

कर्नाटक
JAN 30 2019

10:29

INDUS BUSINESS ACADEMY, IBA Indrapura Campus, Lakshmipura, Thataguni Post, Karakpura Main Road, Bangalore - 560 082, India, hereinafter referred to as "IBA", which expression shall unless repugnant or inconsistent with the context or meaning thereof, be deemed to mean, and include its business administrators, successors in title, legal representatives and permitted assigns) as the First Part;

And

NSDL DATABASE MANAGEMENT LIMITED (a wholly owned subsidiary of the National Securities Depository Limited), a Company incorporated under the Companies Act, 1956 and having its Registered Office at 4th Floor, Trade World, 'A' Wing, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel Mumbai - 400 013 (hereinafter referred to as "NDML" which expression shall, unless it be repugnant to the subject or context thereof, shall deem to mean and include its successors and assigns) of the OTHER PART;

Whereas

The first part is desirous of lodging its academic awards which would be the awards listed by the University Grants Commission (UGC) amongst the following categories:

- (a) any certificate or degree or diploma including related mark-sheets, transcript or evaluation reports or provisional certificates, as the case may be, granted by an Academic Institution; this will also include certificate, degree, diploma for skill development;
- (b) all certifications by National Skill Qualification Framework (NSQF) aligned bodies. This would include all training courses/short term and long term certificate courses/any other courses as offered by institutions approved by the Ministry of Skill Development & Entrepreneurship (MSDE) for participating in NAD;
- (c) Mark sheets, certificates issued by the boards;
- (d) Certificates issued by eligibility test conducting bodies.

And the other part, having been authorized as one of the digital depositories in NAD for the purposes of establishment of National Academic Depository (NAD), agree to offer its services for the purpose of enabling the lodging, authentication and verification of academic awards through the NAD.

Therefore this agreement is entered into between the first part and the other part for a term which is coterminous with the appointment of the other part as Depository by UGC. Provided further that the first part shall ensure that provisions of General Financial Rules, 2017 (as amended from time to time)/State Government Financial rules(as applicable), and the Central Vigilance Commission guidelines and extant Rules, Regulations and Acts are strictly adhered to, while entering into this agreement.

Service Level Agreement (SLA) defines the terms of the other part's responsibility in ensuring the timely delivery of the deliverables and the correctness of the same.

For Arthant Education & Research Foundation
Indus Business Academy

Manish Jain
Founder & Chairman, Board of Trustees



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THE PARTIES AGREE AS FOLLOWS:

1. Purpose

- The objective of this Agreement is for the first part to enter into an understanding with the other part to enable the first part to lodge the academic awards of its students/awardees from the current academic year and also for previous academic years in the NAD Portal.

2. Obligations of the first part

- a) The first part shall provide the necessary information such as Award templates, data masters, student identity details, Aadhar, NAD ID of the student etc. etc to the other part.
- b) The first part shall review and confirm the, master data, Award Images and Award data lodged in NAD system.
- c) The first part shall issue necessary administrative and procedural instructions as are necessary to bring and mandate use of NAD services.
- d) The first part shall lodge the digitally signed XML data and Images of all the academic awards to the other part before issue of the academic awards.
- e) The first part may take necessary steps to popularize the use of the system and facilitate expansion of the system usage.
- f) The accuracy of the data of academic awards and student's identity provided by the first part to the other part, shall be the sole responsibility of the first part. The other part shall avail the data from the first part on "AS IS" basis.
- g) The first part shall ensure that the data downloaded by the authorized users of the first part is used only for authorized purposes.
- h) The first part shall ensure to revoke the access of such of its officials who are no longer required to access NAD system for uploading / downloading information or using NAD system.
- i) The first part shall identify the officials to be trained for using NAD system and arrange to set-up training programs and issue internal instructions in this regard.
- j) The first part shall appoint and notify project coordinators from its side who will meet with the other part on a regular basis and provide necessary guidance, support and review the progress made.

3. Obligations of the other part

The other part shall provide system features and perform incidental services as may be necessary to:

- a. Register first part on NAD;
- b. Provide access to the first part to its digital depository in NAD;
- c. Facilitate first part to efficiently lodge, in its digital depository in NAD, the details of academic awards awarded by it;
- d. Train first part in the process of lodging and retrieval of records in its digital depository in NAD;
- e. Provide efficient online verification of academic awards lodged in by the first part in its digital depository in NAD(with prior student consent);
- f. Provide authenticated copy/copies of the academic award with such security features as may be decided by UGC.

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Founder & Chairman, Board of Trustees



- g. Provide an authenticated copy of academic award in its digital depository in NAD when so requested by the student or an entity authorised by the student;
- h. Register students in NAD, based on Aadhaar / Unique NAD ID;
- i. Map academic awards to concerned student on the basis of Aadhaar ID or the verified NAD-ID seeded in the Award data;
- j. Maintain the authenticity, integrity and confidentiality of its digital depository in NAD database and block access to any unauthorized users;
- k. Mandatory inclusion of Student's identity details i.e. Aadhaar / NAD Registration ID in Academic Awards made available from NAD;
- l. Allow lodging of academic awards by first part in NAD system in XML data formats/ image format and after applying due process of internal data review, validations, authorization and submitted to NAD with Digital Signature Certificates; both data and image format would be required for uploading/lodging of academic awards in the NAD;
- m. Ensure that all data lodged by the first part remain secure in its digital depository in the NAD and no data loss happens due to destruction, unauthorized manipulation, archiving etc;
- n. Ensure that the academic awards lodged by the first part in the digital depository in NAD is, at all times, accessible online to either the first part, or the concerned awardee/ student or to a person authorized by the concerned awardee/student to access his/her award.
- o. Ensure that the academic awards lodged by the first part facilitate online interaction and exchange of information with the Central Identities Data Repository created by the Unique Identification Authority of India,;
- p. Ensure that the academic awards lodged by the first part are compliant with the Digital Locker technology of MeitY.
- q. Ensure that the academic awards lodged by the first part are transmitted to the other depository/ies in NAD in mutually agreed format between the digital depositories and also therefore to ensure inter-operability of system design and software between them. Syncing of data shall take place, between the two depositories in the NAD in order to resolve transmission errors, on multiple occasions in a day.
- r. Report and confirm back to the first part, after lodging of records, indicating, inter-alia, the NAD ID of the student and the Individual records/certificate ID created against each record.
- s. Provide/share the academic award data only upon receipt of consent from the student.
- t. Make available for verification data relating to academic award to Authorized Users with prior consent of the student.
- u. Provide Reports/Statistics or authenticated copy/ies of any specific academic award pertaining to any student/s in the digital depository when so requested in writing by any Statutory/Regulatory authority subject to approval by UGC.
- v. Not to use the data for any other purpose than as defined under this agreement.
- w. Perform such other duties as may be mutually agreed between the first part and the other part.
- x. The source course/object code together with any related materials or documentation shall remain the property of the other part. However, the same shall be shared by the other part with UGC as and when required.
- y. Consent from the student for sharing of the academic awards/data shall not be required in cases like verification sought by statutory bodies/constitutional bodies/investigating agencies during the course of any enquiry/investigation.
- z. If the student chooses to shift his account from one constituent depository of NAD to the other, the other part shall ensure seamless transfer of registration details and records.

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- aa. Where an inspection or enquiry or investigation is undertaken by the UGC, the other part or its shareholder or associate and every manager, director, managing director, chairperson or officer and other employee of depository shall co-operate with the investigation team.

4. Process of verification and authentication

- a. A person requiring verification and authentication of any specific academic award in the NAD will register on the depository system after complying with a process of KYC and on the payment of applicable charges.
- b. The other part shall, on the same day (within 24 hours), the day on which such application is received, verify and authenticate the specific academic award, if lodged in the digital depository, or inform the applicant of the non-availability of such academic award with it on the same day (within 24 hours)/ next working day (in case the same day is a holiday) and would refund the charges paid by the applicant, within two working days in case the academic award is not lodged with the digital depository. However, the third party verification would be subject to the consent of the student concerned and the period of same day would apply only after receiving the consent of the concerned student.

5. Reports

- a. The other part shall provide tools to the first part for checking the progress of the project. This shall include the department wise, daily, weekly, monthly and overall progress.
- b. The other part shall provide prescribed MIS reports as per requirements to the first part as well as to the UGC.
- c. The format, content, periodicity and other information related to reports shall be discussed, approved in writing and finalized with the other part.

6. Training

- a. The other part would provide training to the identified Staff of the first part. The training would happen in the premises notified / provided by the first part.
- b. The training shall be conducted in batches of 25 each. The other part will train and make the staff of the first part conversant with the processes involved in the lodging of academic awards and other related processes in the digital depository.
- c. The training shall be carried out as per mutually convenient timelines.
- d. The training shall concentrate on -
 - Basics of the proposed solution
 - Processes involved in lodging of academic awards and other related processes.
 - Generation of reports and interpretation of the same

7. Payment Terms

- a. The other part shall notify the charges/tariffs payable by all users in the form of ceilings on each of the NAD services and the same shall be prominently displayed on its website.
- b. Payment for any service(s) shall be made by the first part as per the rates as agreed between the first part and the other part.

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- c. The charges agreed upon after following due process between the first part for any service(s) being availed by it and the other part shall not exceed the corresponding charge ceilings as notified by the other part and published on its website.
- d. The list of various service charges is at Annexure A. These rates cannot be modified to the disadvantage of the first part/students of the first part for the first two years or till 30th September, 2019 whichever is earlier.
- e. In case the notified tariffs and charges against the NAD services are found unreasonable at any stage, the competent authority as decided by the Government may form an investigation team to look at the reasonableness of the tariff/charges and its order on the matter shall be final and binding on the other part.

8. Hardware & Software Infrastructure

8.1. Infrastructure

- a. The other part shall use its own infrastructure. This shall include, all hardware as is required for the successful operation, maintenance and implementation of the Project;
- b. The other part shall host the server infrastructure of digital depository of NAD in a data centre facility as decided by it;
- c. The other part shall deploy its own human resource / vendor for all the aforementioned activities and would deploy adequately skilled manpower resources to implement NAD within the specified time.
- d. The other part shall use its own hardware and licensed software including other software such as required for this application.
- e. The application software will be a web based application.
- f. The NAD system comprising depositories/portal/IT infrastructure/stakeholders should adhere to the Information Technology Act 2000 and all amendments thereof.
- g. The two depositories should also have Disaster Recovery (DR) sites highlighting the DR type and location.
- h. The web-based NAD application provided by the two depositories should meet the Uptime requirement of at least 99.5%.
- i. The website of NAD should be GIGW compliant.
- j. The other part should comply with all technical audit requirements as prescribed by UGC from time to time and shall publish such reports and certificates in their website. However, the first part, if it so desires to conduct an additional periodic Vulnerability Assessment Penetration Testing (VAPT) or any such other technical audit, may do so either through its own technical cell or through any other agency at its own cost.

8.2. Archival and Duration of storage

The academic awards data shall be stored on the SAN (Storage Area Network). The other part shall have a well designed archival facility with an audit trail for NAD system. The UGC shall define

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the time limit (in years) for archiving the data (i.e. years after which the academic awards would be archived).

8.3. Ownership of Hardware, Software & Data

The ownership of hardware and software resources deployed by the other part shall rest with it. The data received by the other part from the first part shall, at all times, remain the exclusive property of the first part.

9. Confidentiality

The data/academic awards are provided by the first part to the other part for hosting on the NAD portal for the purpose of being ultimately downloaded by various stakeholders. Such data/academic awards shall be considered as "Confidential Information" from the date on which it is received by the other part (as per the process of supply of data that has been mutually agreed to between the first part and the other part in writing) till the date on which it is hosted on the NAD portal and made available to public at large. The other part shall ensure complete confidentiality of such data/academic awards provided by the first part, until the time it is hosted on NAD portal and it agrees to limit disclosure of confidential information to employees, software developers on a "need to know" basis. The other part shall not make or allow any of its employees, developers or agents working on the NAD project to make any unauthorized use of the confidential information for any purpose directly or indirectly. Employees, agents and developers working on NAD project shall be under written obligations of confidence and non-use with respect to such confidential information received thereto. The other part will be responsible to ensure that no piece of confidential information will be passed on to any other third party without written permission of the first part or any Official authorised by the first part. Adequate provisions shall be made not to allow unrestricted access to such confidential information to employees who are not involved on the NAD Project.

The other part may disclose such Confidential data only to the extent the other part is required to disclose on account of order of any competent court or tribunal provided however that while disclosing such data, the other part shall keep the first part informed of the same vide a prior notice unless such notice is prohibited by applicable law.

Provided further that both the first and other part shall maintain the confidentiality of Aadhar information as specified under the the Aadhaar (Targeted Delivery of Financial and Other Subsidies, Benefits and Services) Act, 2016

9.1. Exceptions. Notwithstanding the above, the other part will have no liability to the first part with regard to any Confidential Information of the first part which the other part can demonstrate:

- was in the public domain at the time it was disclosed to the other part or has become in the public domain through no fault of the other part;
- was known to the other part through no breach of any other confidentiality agreement at the time of disclosure, as evidenced by the other part's files in existence at the time of disclosure;
- was independently developed by the other part as evidenced by the other part's files in existence at the time of disclosure;

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10. Service Quality

- a) The other part shall comply with the provisions as stipulated in the tripartite agreement carried out between UGC and depositories.
- b) The other part shall strictly follow the uptime application norms as devised and amended from time to time by Ministry of Electronics and Information Technology (MeitY). Further, the other part shall adhere to all applicable norms of MeitY to make NAD system efficient and user-friendly.
- c) The other part shall use the data provided to them by the first part strictly in the manner as stipulated in the tripartite agreement(between UGC and depositories)/Agreement(between first part and second part) and in no other manner. In the event of any misuse of data by the other part by way of interpolations or tampering of the data provided to them by the first part, shall be dealt with as per the penal provisions provided under the Indian Law.

11. Indemnity

1. Both the parties shall indemnify each other as mentioned herein. The Indemnifying Party undertakes to indemnify and hold harmless the Indemnified Party from and against all losses, claims or damages to tangible personal property arising in favor of any person, corporation or other entity (including the Indemnified Party) attributable to :
 - a. the Indemnifying Party's breach or non performance of any of the Indemnifying Party's undertakings, warranties, covenants, declarations or obligations under this Agreement;
 - b. The first part shall indemnify and hold harmless the other part from any claims by third parties for damages or loss caused arising from the inaccuracy or deficiency in the data of academic awards as provided by the first part to the other part and hosted on the NAD portal.

12. Term & Termination

12.1. Term

- I. The agreement shall be valid initially for a period of two years from the date of signing the agreement but not later than 30th September, 2019 subject to continuity of the appointment of the other part as "Depository" by UGC. This agreement may be renewed with the approval of the Competent Authority from time to time. In the event of termination / revocation / withdrawal of the appointment of the other part as "Depository" by UGC, the agreement shall be deemed to have automatically lapsed on the date on which such termination / revocation / withdrawal comes into effect.
- II. In the event of the agreement having lapsed, the other part shall transfer all the records/data provided to them by the first part to UGC/or to the entity as directed by the UGC.

12.2. Termination

Revocation of appointment of the other part:

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1. The first part may, if it is satisfied after making such enquiry as it deems fit, revoke the appointment of the other part on any or all of the following grounds, namely;
 - a. where other part, in the opinion of the first part, makes willful or continuous default in any act of commission or omission as required by or under the Service Level Agreement;
 - b. where the other part commits breach of any of the terms or conditions of the appointment as digital depository of NAD which is expressly declared by such appointment to render it liable to revocation;
 - c. where the other part fails, within the period fixed in this behalf by its appointment, or any longer period which the first part may have granted therefore, to show, to the satisfaction of the first part, that such agency is in a position fully and efficiently to provide the services required of it and discharge its duties and obligations imposed on it by its appointment;
 - d. where in the opinion of the first part, the financial position of the other part is such that such agency is unable fully and efficiently to provide the services required of it or discharge the duties and obligations imposed on it, by its appointment;
2. No appointment shall be revoked under Clause 12.2(1) unless the first part has given to the other part not less than thirty days notice, in writing, stating the grounds on which it is proposed to revoke the appointment, and has considered any cause shown by the other part within the period of that notice, against the proposed revocation.
3. Where the first part revokes the appointment under Clause 12.2(1), it shall serve an order of revocation upon the other part and fix a date on which the revocation shall take effect; which shall not be less than 30 days from the date of the said order; and such revocation shall be without prejudice to the action which may be taken against it in under any other law for the time being in force.
4. The first part may, instead of revoking a appointment under Clause 12.2(1), permit such appointment to remain in force subject to such further terms and conditions as it thinks fit to impose and as agreed by the other part in writing, and any further terms or conditions so imposed shall be binding upon and be observed by the other part for digital depository in NAD and shall be of like force and effect as if they were contained in the initial appointment at the time of signing the agreement.
5. In the event of the agreement being revoked by the first part, the other part shall transfer all the records/ data to the other constituent depository of NAD.

13. Notices

All notices or other communications required to be given hereunder shall be in writing, in the English language and delivered either personally or by e-mail, fax requesting delivery receipt or prepaid registered postage with acknowledgement due, to the following address or as otherwise requested in writing by the receiving party in accordance with terms of this clause. Notices delivered personally shall be effective upon delivery and notices delivered by e-mail and fax shall be effective upon sending and successful delivery/ receipt by the party to whom they are addressed. Notices delivered under prepaid registered postage shall be effective seven days from the date of dispatch:

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The First Part	For the other part
Attention: Prof Manish Jain, Founder and Chairman, Indus Business Academy, IBA Indrapuram Campus Lakshmi Puram, Thataguni Post Kanakpura Main Road, Bangalore - 560 082, India	Attention: Vice President NSDL Database Management Limited +4th Floor, Trade World A Wing, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel, Mumbai - 400 013

14. Force Majeure

1. Force Majeure would include natural and unavoidable catastrophe that interrupts the expected course of events.
2. The other part shall not be liable for penalty, liquidated damages or for default, if and to the extent that, its delay in performance or other failure to perform his obligations under the contract is the result of an event of Force Majeure.
3. For purposes of this clause, "Force Majeure" means an event beyond the control of the other part and not involving other part and not involving the other part's fault or negligence and not foreseeable. Such events may include, but are not restricted to, instances of, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes which would have an impact on the performance of NAD.
4. If a Force Majeure situation arises, the other part shall promptly notify the first part in writing of such conditions and the cause thereof. Unless otherwise directed by the first part, the other part shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.
5. The Force Majeure circumstances and events shall include the following events to the extent that such events or their consequences (it being understood that if a causing event is within the reasonable control of the affected party, the direct consequences shall also be deemed to be within such party's reasonable control) satisfy the appropriate definition as per this agreement. Without limitation to the generality of the foregoing, Force Majeure Event shall include the following classes of events and circumstances and their effects:
 - (i) Natural events ("Natural Events") to the extent they satisfy the foregoing requirements including:
 - a. Any material effect on the natural elements, including lightning, fire, earthquake, cyclone, flood, storm, tornado, or typhoon;
 - b. Explosion or chemical contamination (other than resulting from an act of war);
 - c. Epidemic such as plague;
 - d. Any event or circumstance of a nature analogous to any of the foregoing.
 - (ii) Other Events (Political Events) to the extent that they satisfy the foregoing requirements including:

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- a. Act of war (whether declared or undeclared), invasion, armed conflict or act of foreign enemy, blockade, embargo, revolution, riot, insurrection, civil commotion, act of terrorism or sabotage;
- b. Strikes, work to rules, go-slows which are either widespread, nation-wide, or statewide and are of political nature;
- c. Any event or circumstance of a nature analogous to any of the foregoing.

15. Resolution of Disputes

1. The first part and the other part shall make every effort to resolve amicably by direct informal negotiation, any disagreement or dispute, arising between them under or in connection with this agreement.
2. Any dispute or difference whatsoever arising between the parties to this Agreement out of or relating to the construction, meaning, scope, operation or effect of this Agreement or the validity of the breach thereof, which cannot be resolved through the above mentioned method, shall be referred to a sole Arbitrator to be appointed by mutual consent of both the parties herein. If the parties cannot agree on the appointment of the Arbitrator within a period of one month from the notification by one party to the other of existence of such dispute, then the Arbitration shall be governed by UGC. The provisions of the Arbitration and Conciliation Act, 1996 will be applicable and the award made there under shall be final and binding upon the parties hereto, subject to legal remedies available under the law. Such differences shall be deemed to be a submission to arbitration under the Indian Arbitration and Conciliation Act, 1996, or of any modifications, Rules or re-enactments thereof. The Arbitration proceedings will be held at Delhi.
3. Wherever dispute is raised by the first part during the course of implementation of the agreement/contract, prior legal advice should be sought by the first part before initiating any such action and the statement of claim for arbitration should also be got vetted by the first part by obtaining legal and financial advice.

16. Severability

Should any part of this Agreement be declared illegal or unenforceable, the Parties hereto will co-operate in all ways open to them to obtain substantially the same result or as much thereof as may be possible, including taking appropriate steps to amend, modify or alter this Agreement.

17. Entire Agreement

Subject to any terms implied by law, this Agreement along with its Annexure constitutes the entire Agreement between the first part and the other part and supersedes any previous Agreements or understandings between the parties in relation to the subject matter of this Agreement. Each party acknowledges that it has not relied on or been induced to enter into this Agreement by a representation or warranty other than those expressly set out in this Agreement. To the extent permitted by Applicable Law, a party is not liable to another party in contract or tort or in any other way for a representation or warranty that is not set out in this Agreement or otherwise agreed to by mutual consent of both the parties given in writing.

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18. Effective Date of Agreement

This Agreement shall be with effect from the date of signing this agreement and will be valid subject to continuity of the appointment of the other part as "Depository" by UGC. In the event of termination / revocation / withdrawal of the appointment of the other part as "Depository" by UGC, the agreement shall be deemed to have automatically lapsed on the date on which such termination / revocation / withdrawal comes into effect.

In WITNESS WHEREOF the parties hereto have executed this agreement as of the day and year herein above written

SIGNED by Authorised representative of
the first part

By Dr. Manish Jain
For Arihant Education & Research Foundation
Indus Business Academy

Signature Manish Jain
Designation: Founder and Chairman, Board of Trustees
Address: Indus Business Academy,
IBA Indiapura Campus
Lakshmipura, Thataguni Post
Kanakpura Main Road, Bangalore - 560 082, India

Arihant Education & Research Foundation
INDUS BUSINESS ACADEMY
Lakshmipura, Thataguni Post,
Kanakapura Main Road,
BANGALORE - 560 062, INDIA.

Witness [Signature]
Name: V. Ramamoorthy
Address: C 9, 310, 2nd Stage
3rd Phase, BDA Layout, Domlur
Bangalore - 560 071.

Manager - Operations at
Indus Business Academy,
Survey No. 164, IBA Campus
Lakshmipura, Thataguni Post
Kanakpura Main Road,
Bangalore - 560 082, India

Place: Bangalore
Date: 30/01/2019

SIGNED by Authorised
representative of other part

By Mr. Vijay Gupta
For NSDL Database Management Limited

Signature [Signature]
Designation: Vice President
Address: NSDL Database
Management Limited
+4th Floor, Trade World A Wing,
Kamala Mills Compound, Senapati
Bapat Marg, Lower Parel, Mumbai
- 400 013

Witness [Signature]
Name: Nehal Shah
Address: NSDL Database
Management Limited
+4th Floor, Trade World A Wing,
Kamala Mills Compound, Senapati
Bapat Marg, Lower Parel, Mumbai
- 400 013

Place: Mumbai
Date: 1/3/19

Annexure A**

Various Heads of Charges

Schedule of User Charges			
Sr. No.	Charge head	Service Description	Charge Ceiling
Charges payable by first part			
1.1	Registration	Depository would receive the Registration form, Agreement and User Creation Forms as per details and data format approved by MHRD / UGC in physical / online manner. Depository would perform basic validations / checks with UGC database and other documentary checks, including on the status of recognition. Depository would register the AI on Depository System, Allocate a Unique AI Code, create access for Authorised Users of the AI and inform the AI of the same. Depository would also share the AI details with other Depositories of NAD.	Free upto September 30, 2019
1.2	Annual Maintenance Fee	Depository would maintain the details of AI, Courses operated by it, affiliated colleges, awards data lodged and details of mapping with the concerned students. It will facilitate the AI to perform and operate such services as described in agreement between the AI and the Depository and provide free access to awards lodged by the AI and reports on such awards and their usage.	Free upto September 30, 2019
1.3	Initial Training	Depository will provide digital training collaterals, support and conduct one training program to facilitate the officials of the AI to understand and operate Depository system.	Free upto September 30, 2019
1.4	Upload of awards data in specified format	Depository will provide access to the AI to lodge the authenticated, verified and authorised data of academic awards in Depository system under a system of digital signatures and make-checker verification. The AI need to prepare the data in data format as prescribed by Depository and so as to be compatible with Depository System and Digital Locker System and need to contain verified details of the Aadhaar or NAD ID of each student. Depository system will validate the data as per its internal validations, format validations and master data validations. Depository system will generate academic awards, create unique NAD Certificate ID, provide response file to AI, map the awards with students registered in NAD. Depository will share the awards data with other depositories of NAD. It will enable the students and verifiers to access award details and copy/download the same. NAD award data will be the final data of award details and will be kept updated by AI.	Free upto September 30, 2019
1.5	Mapping of award to the student's registered NAD Account based on Aadhaar / NAD ID - as provided by AI / Govt. Deptt / Statutory Bodies	Depository system will have Aadhaar / NAD ID of the Students based on the registered NAD account of the student. AI will provide student identity details for each award being lodged including Aadhaar /existing NAD ID as part of awards data. Depository will match the student identity in NAD account details with Award details and map the awards to the students. This will enable the rightful students to gain access to their awards. AI can also update the Student Identity details.	Free

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1.6	Standard MIS	MHRD / UGC/ AI will identify the important reports that may be needed by AI to operate and use the system. Such reports will be made available by the Depository as Standardised reports. AI can draw these reports from the Depository and use the same.	Free
1.7	Verification of Awards issued by other Academic Institutions / Govt. Departments / Statutory Bodies	If the AI needs to verify the academic awards lodged by any other participating AI in the system for a purpose which is consistent with NAD Objectives, it can apply through the Depository system to verify such awards. Depository will generate a unique transaction ID and present the verification request to the concerned student. Student can view the request, reasons for requesting verification and also the details of the Verification entity. If student approves the verification request, the award details would be made available to the verifying entity for its use. This may be available for access for the period as may be limited by the student or Depository policy.	To be agreed upon between two parties based on GFR/SFR/ CVC Guidelines as applicable

Charges payable by Students / Award Holders			
2.1	Registration	Depository system will provide facility to the Students / Award Holders to register on Depository system and create an online account to access and store their digital academic awards. This facility would use such registration and KYC processes as may be considered appropriate from time to time. Presently the registration is enabled on two methods 1) Aadhaar based online KYC or 2) Declaration of the details by the student and Verification by the Academic Institution.	Free
2.2	Viewing of Academic Awards	Depository would enable the student with whom a particular NAD Certificate ID is mapped to view the academic award online.	Free till the student attains the age of 27 years
2.3	Annual Usage Fee	Depository would maintain the details of student profile, awards data lodged and mapped, transactions effected and audit trail. Depository will provide important communications and alerts to concerned students. It will facilitate the Student to perform and operate all services as NAD framework and reports.	Free till the student attains the age of 27 years
2.4	Downloading of Academic Awards	Depository would enable the student with whom a particular NAD Certificate ID is mapped to download the academic award online.	First download of an academic award free upto the student attains the age of 27 years beyond which charges would be applicable as notified by the other part on their website.

Notes:

- 1) Payment Gateway Charges, Charges levied by UIDAI, Taxes, Printing & Despatch Costs would be charged extra.
- 2) Verification request can be initiated by the Verifying Entity or by the Student / Award Holder to whom the NAD Certificate is mapped. Both the Users are able to decide whether Verifying Entity should pay the verification fee or the concerned student / award holder.
- 3) Any service not listed here would be provided based on need and mutual scope and commercial agreement between the Depository

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15.7 Other Facilities


- IBA Sports Complex that consists of a mini stadium with volley ball & basketball courts, indoor games like TT, Carrom, chess etc. and a state-of-art modern gymnasium
- Amphitheatre with 800+ seating capacity
- Residential facility with round-the-clock security with help of CCTV surveillance as well as stationed guards
- On-campus medical facility
- Fully vegetarian mess providing 4 times meal – Breakfast, Lunch, Evening snacks and Dinner

15.8 Teaching Learning Process

- Academic Calendar:

IBA - Bangalore			
Academic Calendar			
PGDM 2019 - 21			
	Weeks	Start Date	End Date
Trimester 1 - Orientation	3.5	Thursday, June 20, 2019	Saturday, July 13, 2019
Trimester I	16	Monday, July 15, 2019	Saturday, October 19, 2019
Classes	5.5	Monday, July 15, 2019	Thursday, August 22, 2019
Midterm Exams	1	Friday, August 23, 2019	Thursday, August 29, 2019
AOL - Yes+ Program	0.50	Friday, August 30, 2019	Sunday, September 01, 2019
Classes	6	Monday, September 02, 2019	Sunday, October 13, 2019
End Trimester Examinations	1	Monday, October 14, 2019	Saturday, October 19, 2019
Diwali Holidays*	2	Sunday, October 20, 2019	Saturday, November 02, 2019
Trimester II	13	Monday, November 04, 2019	Saturday, February 01, 2020
Classes	5	Monday, November 04, 2019	Sunday, December 08, 2019
Midterm Exams	1	Monday, December 09, 2019	Saturday, December 14, 2019
Classes	6	Monday, December 16, 2019	Saturday, January 25, 2020
End Trimester Examinations	1	Monday, January 27, 2020	Saturday, February 01, 2020
Trimester III	13	Monday, February 03, 2020	Saturday, May 02, 2020
Classes/Tutorials	5	Monday, February 03, 2020	Sunday, March 08, 2020
Midterm Exams	1	Monday, March 09, 2020	Saturday, March 14, 2020
Classes	6	Monday, March 16, 2020	Sunday, April 26, 2020
End Trimester Examinations	1	Monday, April 27, 2020	Saturday, May 02, 2020
Corporate Internship 2 Months - 2 Months - 60 days of Internship is minimum requirement out of 72 days available	10.5	Monday, May 04, 2020	Monday, July 13, 2020
Trimester IV	13	Wednesday, July 15, 2020	Wednesday, October 14, 2020
Placements begins from beginning of 1st week of Oct, 2020			
Trimester V	12	Thursday, October 15, 2020	Wednesday, January 06, 2021
Trimester VI	12	Thursday, January 07, 2021	Wednesday, March 31, 2021
Diwali Holidays* Students can leave from Campus at 7:00 pm on 19th Oct, 2019			

Fees Schedule
 Indus business academy
First Installment (as mentioned in Admission Letter)
Second Installment (Latest by 24th Sept, 2019)
Third Installment (Latest by 12th Dec, 2019)
Fourth Installment & Residential Charges (Latest by 06th April, 2020)
Fifth Installment (Latest by 06th Aug, 2020)
Sixth Installment (Latest by 03th Dec, 2020)



- Teaching load of each faculty: Approx. 200 hrs./year
- Internal Continuous Evaluation System in place:

Internal Continuous Evaluation at IBA

At IBA, continuous evaluation is an integral part of assessing the course learning outcomes. Various activities conducted during the class are considered for assessment of learning by the students. Some of important continuous evaluation activities are listed below.

- Solving Business Cases – Business cases related to the best practices and failure of business firms are taken for discussions in the class. Students are given the case in advance so that they can come prepared to the class for a discussion. Short cases are administered in the class. Students have to do the situation analysis and apply the concepts they have learnt with respect to the course. The problems or issues related to the cases are identified in the class, root causes for the issues identified and the possible solutions or applicable concepts are drawn from the cases. The course instructor moderates the discussions on the case.
- Individual and Group Presentations – Each member in all groups gets an opportunity to present and discuss in the class on numerous topics during the course. They get time to prepare on the given topic. The group members are assessed on the parameters given in advance to students through well-defined rubrics.
- Class Tests (include written and oral tests, quizzes, Moodle based tests etc.)
- Written Assignments (students are given an assignment to work on – could be a home work or working in the class) - To assess students' ability to explore and construct the topics. It gives them equal space to think and to explore and to express.
- Projects – Field projects, in-house projects (Individual and Group), Workshops – This is a very effective method of imparting subject knowledge, wherein the students learn and unlearn in a practical way by experiencing themselves. Field Projects are given as part of few subjects Sales and Distribution Management, Advance Retail Management, Retail Operations Management, Consumer Behaviour and Market Research, Business Research Methods, etc. Students are taught to conduct a constructive research through these courses. Students learn to track competitors' activities, firms' response to competition with regard to Sales and Marketing operations. Students are given an opportunity to visit market place to understand and learn how businesses are run and the challenges associated with it. In Finance courses, students are asked to analyse the annual reports of business firms, do the cash flow analysis, prepare budgets, carry on the equity research and analysis, etc. Similarly, different types of projects are administered in different courses to enable practical learning of students.
Workshops are conducted as part of the courses to foster in house learning in an applied way. The students are subjected to different practical situations wherein they get a real time learning. Such workshops are generally carried out in series of sessions.
- Simulation/Role Plays – Students are given a situation to which they enact and react. This exercise makes them recall the topic discussed and puts their decision making skills to test.

- Viva Voce – Students are called one on one basis and a viva on the subject is conducted. This is to understand their extent of learning and to extend a personalized attention for their improvement.
- Group Discussions - Students are called on random basis to make presentations. Or they would be thrown topics to discuss on. This exercise challenges students to be always ready besides giving them an equal opportunity to contribute to the class learning.
- Panel Discussions – Students are asked to volunteer to make panels which would discuss on the given topics (this is to test students’ initiating abilities and value addition to the class).
- Article Analysis – An article on a particular topic is administered and students are asked to draw facts and lessons out of it. The brainstorming session is initiated by the students on the topic and the course instructor moderates the session.
- **Mid-term examination** – Written exam conducted midway into each trimester.
- **End-term Examination** – Written exam conducted after the completion of the trimester.

Each assessment tool strives to achieve the desired Learning Outcomes.

Percentage Weightage Given

Assessment Tools	Assessment Weightage
Mid-term Exam	60%
End-term Exam	
Continuous Evaluation	40%

- Student’s assessment of Faculty, System in place: Faculty feedback on various parameters is taken twice every trimester. Analysis is done and feedback given to each Faculty member

16. Enrollment of students in the last 3 years

	2017		2018		2019	
Course	Sanctioned Intake	Actual Admissions	Sanctioned Intake	Actual Admissions	Sanctioned Intake	Actual Admissions
PGDM (Full Time)	180	170	180	162	180	178

17. List of Research Projects / Consultancy Works

17.1 Consultancy


S. No.	Faculty Name	Project Title	Name of Organisation	Amount	Duration
1 (a)	Dr Subhendu Dey	Business plan for Raising Private Equity for Bin Sammar Trading and Contracting Company	Bin Sammar Trading and Contracting Company, Kingdom of Saudi Arabia	5 lakhs	3 months
1 (b)	Dr Subhendu Dey	Business plan for Debt Financing for Pulse – Housing Project	Pulse – Housing Project, Kingdom of Saudi Arabia		

17.2 Sponsored Research

Dr Subhendu Dey has received a research grant worth \$2000 jointly with Prof Tapan Sarker of Griffith University from Griffith Asia Institute, Griffith University, for the project, *Promoting social inclusion and sustainability of farming community through digital platforms: A case study of Gold Farm in India.*

18. LoA and subsequent EoA till the current Academic Year

18.1 LoA



SWRO -2010-1-309321

अखिल भारतीय तकनीकी शिक्षा परिषद्

ALL INDIA COUNCIL FOR TECHNICAL EDUCATION

(भारत सरकार का एक सांविधिक निकाय) (A STATUTORY BODY OF THE GOVT. OF INDIA)

Date: 14 July, 2010

To,
The Principal Secretary,
Higher Education Department,
Govt. of Karnataka,
M.S. Building,
Bangalore - 560 001

Sub: Approval for New Institute / Integrated Campus from academic year 2010-11

Name of the Institute ✓ Indus Business Academy
Survey No. 164, IBA Camus, Lakshmpira,
Thataguni Post, Bangalore - 560 062
Technical Institution

Sir / Madam,

In terms of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Institutions) Regulations 2010 notified by the Council vide notification number F. No. 04/0007/2003-05/F-No. 37-3/Legal/2010 dated 06/02/2010 and other notifications, as applicable and published from time to time, and based on the recommendations of Regional Committee and Executive Committee / Council, I am directed to convey the approval to Arihant Education & Research Foundation Arihant Education & Research Foundation, 133, 1st Floor, Hargobind Enclave, New Delhi -110092 for starting Indus Business Academy at Survey No. 164, IBA Camus, Lakshmpira, Thataguni Post, Bangalore - 560 062 to conduct following courses with the intake indicated below for the academic year 2010 - 2011.

Sr. No.	Programme	Name of the Course	Level	Approved Intake for 2010 - 11
01	Management	PGDM	PG	120

Note:- The approval is valid for two years from the date of issue of this letter for getting affiliation with respective University and fulfilling State Govt. requirements for admission.

The Society/Trust/Institution shall obtain necessary affiliation / permission from the concerned affiliating University as per the prescribed schedule of the University/ Admission authority etc. The Applicant Society/Trust/Institution shall send information about commencement of the above courses to AICTE. In case the Institution is not in a position to commence the above mentioned courses for whatever reason during the two years period from the date of issue of this letter, the approval becomes invalid and the application society/Trust/Institution shall make fresh application to AICTE for grant of approval as per the norms prevailing at such time.

Note: The mandatory disclosure in format as prescribed in Approval Process Handbook is required to be hosted on the Institute website as per directions in the AICTE website failing which, action would be initiated as per the rules and regulations of the AICTE.

(Signature)

1 of 4

7वाँ तल, चन्द्रलोक भवन, जनपथ नई दिल्ली - 110001

7th Floor, Chanderlok Building, Janpath, New Delhi - 110001

Ph. : 011-23724151 - 57. Website : www.aicte-india.org

All Institutions shall fulfill the following general conditions:

1. The management shall provide adequate funds for development of land and for providing related infrastructural, instructional and other facilities as per norms and standards laid down by the Council from time to time and for meeting recurring expenditure.
2. The admission shall be made only after adequate infrastructure and all other facilities, including the availability / recruitment of the required faculty are provided as per norms and guidelines of the AICTE.
3. The admissions shall be made in accordance with the regulations notified by the Council from time to time.
4. The curriculum of the course, the procedure for evaluation / assessment of students shall be in accordance with the norms prescribed by the AICTE and concerned affiliating university where ever applicable.
5. The management of the Institution shall not close the Institution or the institution shall not discontinue any course(s) or start any new course(s) or alter intake capacity of seats without the prior approval of the Council.
6. No excess admission shall be made by the Institution over and above the approved intake under any circumstances. In case any excess admission is reported to the Council, appropriate action as per the notified regulations shall be initiated against the Institution.
7. The institutions shall not have any collaborative arrangements with any Indian and / or Foreign Universities for conduct of technical courses other than those approved by AICTE without obtaining prior approval from AICTE. In case any violation is reported to the Council, appropriate action as per the notified regulations shall be initiated against the Institution.
8. The Institution shall not conduct any course(s) in the field of technical education in the same premises / campus and / or in the name of the Institution without prior permission / approval of AICTE. If found so, appropriate action as per the notified regulations shall be initiated against the Institution.
9. The institution shall not conduct any non-technical course (s) in the same premises / campus under any circumstances. In case any violation is reported to the Council, appropriate action as per the notified regulations shall be initiated against the Institution.
10. The institution shall operate only from the approved location, and that the institution shall not open any off campus study centers / extension centers directly or in collaboration with any other institution / university / organization for the purpose of imparting technical education without obtaining prior approval from the AICTE. If found so, appropriate action as per the notified regulations shall be initiated against the Institution.
11. The tuition and other fees shall be charged as prescribed by the Competent Authority within the overall criteria prescribed by the Council from time to time. No capitation fee shall be charged from the students / guardians of students in any form. If found so, appropriate action as per the notified regulations shall be initiated against the Institution.
12. The accounts of the Institution shall be audited annually by a certified Chartered Accountant and shall be open for inspection by the Council or any body or persons authorized by it.


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13. The Director / Principal and the teaching and other staff shall be appointed in given time frame and selection shall be done according to procedures, qualifications and experience prescribed by the Council from time to time and pay scales are as per the norms prescribed by the Council from time to time.
14. The technical institution shall publish an information booklet before commencement of the academic year giving details regarding the institution and courses / programs being conducted and details of infrastructural facilities including faculty etc. in the form of mandatory disclosure. The information booklet may be made available to the stakeholders of the technical education. The mandatory disclosure information shall be put on the Institution Website. The information shall be revised every year with updated information about all aspects of the institution.
15. It shall be mandatory for the technical institution to maintain a Website providing the prescribed information. The Website information must be continuously updated as and when changes take place.
16. If a technical Institution fails to disclose the information or suppress and / or misrepresent the information, appropriate action as per the notified regulations shall be initiated against the Institution.
17. All the laboratories, workshops etc. shall be equipped as per the syllabi of the concerned affiliating University and shall be in operational condition before making admissions.
18. A library shall be established with adequate number of titles, books, journals (both national & international), E-subscription, etc. as per AICTE norms.
19. A computer center with adequate number of terminals, printers etc. shall be established as per AICTE norms.
20. AICTE may carry out random inspections round the year for verifying the status of the Institutions to ensure maintenance of norms and standards.
21. AICTE may also conduct inspections with or without notifying the dates to verify specific complaints, to verify adherence to AICTE norms & standards, and to verify any mis-representation, violation of norms & standards, mal-practices etc.
22. The Institution by virtue of the approval given by Council shall not automatically become claimant to any grant-in-aid from the Central or State Government.
23. In the event of a student / candidate withdrawing before the starting of the course, the wait listed candidates should be given admission against the vacant seat. The entire fee collected from the student, after a deduction of the processing fee of not more than Rs. 1000/- (Rupees one thousand only) shall be refunded and returned by the Institution / University to the student / candidate withdrawing from the program. It would not be permissible for Institutions and Universities to retain the School / Institution Leaving Certificates in original to force retention of admitted students (See Public Notice AICTE/ DPG/ 03(01) /2008)
24. The Institute shall take appropriate measures for prevention of ragging in any form, in the light of directions of Hon'ble Supreme Court of India in Writ Petition No. 656/1998. In case of failure to prevent the instances of ragging by the Institutions, the Council shall take appropriate action as per the notified regulations.
25. The institution shall provide barrier free environment and toilets for physically challenged persons.

The Management of the Institute shall strictly follow further conditions as may be specified by the Council from time to time. The Council may withdraw the approval, in case it observe any violation of the above conditions and / or non

Exhibit

adherence to the norms and standards prescribed by the Council, mis-representation of facts and submitting factually in correct information to it.


(Dr. D. K. Paliwal)
Member Secretary, AICTE

Copy to:

1. The Regional Officer , All India council for Technical Education, South Western Regional Office, P.K. Block, Palace Road, Bangalore – 560 009
2. The Principal / Director, Indus Business Academy , Survey No. 164, IBA Camus, Lakshmiipra, Thataguni Post, Bangalore – 560 062
3. The Chairman/ Secretary, Arihant Education & Research Foundation, 133, 1st Floor, Hargobind Enclave, New Delhi -110092
4. Guard File (AICTE).

18.2 EoA

All India Council for Technical Education

(A Statutory body under Ministry of HRD, Govt. of India)

Nelson Mandela Marg, Vasant Kunj, New Delhi-110070 Website: www.aicte-india.org



APPROVAL PROCESS 2019-20

Extension of Approval (EoA)

F.No. South-West/1-4261894807/2019/EOA

Date: 10-Apr-2019

To,

The Principal Secretary (Hr. & Tech Education)
Govt. of Karnataka, K. G.S., 6th Floor,
M.S. Building, R. N. 645, Dr. B. R. Ambedkar Road,
Bangalore-560001

Sub: Extension of Approval for the Academic Year 2019-20

Ref: Application of the Institution for Extension of approval for the Academic Year 2019-20

Sir/Madam,

In terms of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Institutions) Regulations 2018 notified by the Council vide notification number F.No.AB/AICTE/REG/2018 dated 31/12/2018 and norms standards, procedures and conditions prescribed by the Council from time to time, I am directed to convey the approval to

Permanent Id	1-3099321	Application Id	1-4261894807
Name of the Institute	INDUS BUSINESS ACADEMY	Name of the Society/Trust	ARIHANT EDUCATION AND RESEARCH FOUNDATION
Institute Address	SURVEY NO. 164, IBA CAMPUS, LAKSHMIPURA, THATAGUNI POST,, BANGALORE, BANGALORE RURAL, Karnataka, 560062	Society/Trust Address	133, FIRST FLOOR, HARGOBIND ENCLAVE, NEW DELHI, EAST DELHI, Delhi, 110092
Institute Type	Unaided - Private	Region	South-West

Opted for Change from Women to Co-Ed and vice versa	No	Change from Women to Co-Ed and vice versa Approved or Not	NA
Opted for Change of Name	No	Change of Name Approved or Not	NA
Opted for Change of Site/Location	No	Change of Site/Location Approved or Not	NA
Opted for Conversion from Degree to Diploma or vice versa	No	Conversion for Degree to Diploma or vice versa Approved or Not	NA
Opted for Organization Name Change	No	Change of Organization Name Approved or Not	NA
Opted for Merger of Institution	No	Merger of Institution Approved or Not	NA
Opted for Introduction of New Program/Level	No	Introduction of Program/Level Approved or Not	NA

To conduct following Courses with the Intake indicated below for the Academic Year 2019-20

Program	Shift	Level	Course	FT/PT+	Affiliating Body (Univ/Body)	Intake Approved for 2019-20	NRI Approval Status	PIO / FN / Gulf quota/ OCI/ Approval Status
MANAGEMENT	1st	POST GRADUATE DIPLOMA	POST GRADUATE DIPLOMA IN MANAGEMENT	FT	Directorate of Technical Education	180	NA	NA

Application No:1-4261894807

Note: This is a Computer generated Report. No signature is required.
Printed By : an917671

Page 1 of 2

Letter Printed On:4 May 2019

+FT –Full Time,PT-Part Time

In case of any differences in content in this Computer generated Extension of Approval Letter, the content/information as approved by the Executive Council / General Council as available on the record of AICTE shall be final and binding.

Strict compliance of Anti-Ragging Regulation: - Approval is subject to strict compliance of provisions made in AICTE Regulation notified vide F. No. 37-3/Legal/AICTE/2009 dated July 1, 2009 for Prevention and Prohibition of Ragging in Technical Institutions. In case Institution fails to take adequate steps to Prevent Ragging or fails to act in accordance with AICTE Regulation or fails to punish perpetrators or incidents of Ragging, it will be liable to take any action as defined under clause 9(4) of the said Regulation.

It is mandatory to comply all the essential requirements as given in APH 2019-20(appendix 6)

NOTE: If the State Government / UT / DTE / DME has a reservation policy for admission in Technical Education Institutes and the same is applicable to Private & Self-financing Technical Institutions, then the State Government / UT/ DTE / DME shall ensure that 10 % of Reservation for EWS would be operational from the Academic year 2019-20 without affecting the percentage reservations of SC/ST/OBC/General . However, this would not be applicable in the case of Minority Institutions referred to the clause (1) of Article 30 of Constitution of India.

Prof. A.P Mittal
Member Secretary, AICTE

Copy to:

1. **The Director Of Technical Education****, Karnataka
2. **The Registrar****,
Directorate Of Technical Education
3. **The Principal / Director**,
Indus Business Academy
Survey No. 164, Iba Campus, Lakshmipura, Thataguni Post,
Bangalore,Bangalore Rural,
Karnataka,560062
4. **The Secretary / Chairman**,
Arihant Education And Research Foundation
133, First Floor, Hargobind Enclave.
New Delhi,East Delhi,
Delhi,110092
5. **The Regional Officer**,
All India Council for Technical Education
Health Centre Building
Bangalore University Campus
Bangalore - 560 009, Karnataka
6. **Guard File(AICTE)**

Note: Validity of the Course details may be verified at <http://www.aicte-india.org/>

**** Individual Approval letter copy will not be communicated through Post/Email. However, consolidated list of Approved Institutions(bulk) will be shared through official Email Address to the concerned Authorities mentioned above.**

19. Accounted audited statement for the last three years

20. Best Practices

Vision and Mission Activities

Students are asked to write the Vision and Mission statements of their lives as part of the special Induction Programme when they join the institute. This catches them by surprise as many students wouldn't have planned anything in their lives. Students get to learn how to dream, how to plan their lives and more importantly how to live with them meaningfully. This activity puts students into a right frame of mind before they begin the two years journey of learning.

Mentoring

IBA follows the unique practice of guiding & mentoring students till they graduate. Individual attention is given to all students in the unique mentoring program at IBA. Each student is assigned to a Faculty mentor right at the beginning of the program and is given academic support throughout the two years of PGDM program at IBA. This allows them to get all their academic problems addressed. The personalized attention helps students gain confidence. The Mentoring program at IBA also helps in the identification of brighter students who assist other students as part of co-learning. Mentoring gets a special focus with 3-hours exclusive schedule drawn every week.

Candle Light Experiment

This is a part of a course called Management Perspectives. This is a standalone course which is open to all. This course lets students know about Indian Management philosophy and allows them to draw comparison between Indian and Western management practices.

Students are encouraged to think creatively and big through the Candle Light Experiment. Students light the candles and they will have to think and write on the light emanating from the candle. It is observed that they come up with very enlightening ideas which are very creative and noble. They are given an opportunity to present their ideas. This exercise lets them identify their hidden talents and boosts their confidence to learn more.

Both of the above mentioned activities are driven by our Dean and Director, Dr. Subhash Sharma who is known for his management philosophies and ideas.

Kalakshetra

Throughout their academic life, students have been taught to compete with others. Students do not really learn how to work in groups, towards a predefined objective. This, however, is an essential skill for success in corporate life. In Kalakshetra:

- Students of 1st year are grouped randomly into teams of 12-14 each with an objective of performing a task. The task varies every year, from a theme based set of short-duration plays or dance performance to even running a short-term business like a food stall or even cultivation of certain vegetables as well as their sale.
- While in case of performances students get judged as a team by the seniors, the alumni and the members of faculty & staff, in case of businesses a comparative assessment of the bottom line or revenue/profits is the judgment criteria for teams.

Kalakshetra basically is a platform for students to learn

- Project management basics like Work Breakdown Structure, Gantt chart, MS Project, Project planning, Stakeholder analysis, Project charter, Project status reporting, etc.
- Team management while doing a cultural activity/short-term business.
- Concept of team formation.
- Each other's strengths and use these qualities with creativity to produce a play.
- Competing as well as coordinating with other teams for common infrastructure requirements as well as budget management.
- Importance of timing and support systems as enacting a play or common business infrastructure requires immense back-end coordination and mutual cooperation.
- Being confident and face their fears of failure.
- That teamwork can move mountains and create something awe-inspiring.

Students remember the lessons of Kalakshetra more than any theoretical class on Project Management.

IBA is possibly the only Institute which uses 'plays' to teach project management and team building as part of management skills.

HOPE Committee (a CSR Initiative) at IBA

Education is not just about self-development & jobs, but about giving back to society. Students of IBA, Bangalore has formed a committee called as HOPE (Higher Order Purpose of Existence). The members of this committee pledge to spend their time with either underprivileged kids in Orphanages or elders in Old age homes, along with their PGDM Program.

The committee aims to help these people who are underprivileged and deprived, by collecting money from the interested donors. The donation amount is used to purchase necessary items and will be distributed amongst the needy.

Last Year, this committee also raised funds to help people affected from Assam floods & this year for Kerala floods and the same was contributed towards Chief Ministers Relief Fund Assam & Chief Minister's Distress Relief Fund Kerala respectively.

We conduct international conference based on Social Responsiveness and Ethics. The various speakers in the conference and conference research papers gives knowledge to the students in the areas of ethics and social responsiveness.

Co-curricular Activities

Students are encouraged to participate in co-curricular activities planned throughout the Program. Cultural activities and Sports activities driven by a Committee YMCC, management fests facilitated and coordinated by Newsletter Committee, Social engagement activities through HOPE (Higher Order Purpose of Existence) committee are planned periodically and facilitated.

The in-house clubs formed support the subject learning and drive different activities related to the subject. They are; Navigators (Finance club), Barcodes (Retail Club), Hunters Ignite (Marketing Club), OM Club (Operations), InfiniT Club (IT Club), COSMOS Club (Communications). They are driven by students, mentored by the Faculty members.